

City of High Point

*Municipal Office Building
211 S. Hamilton Street
High Point, NC 27260*



Meeting Agenda

Tuesday, September 8, 2020

4:00 PM

Council Chambers

Community Development Committee

*Christopher Williams, Chair
Wesley Hudson
Cyril Jefferson
Tyrone Johnson
Mayor Jay Wagner (Alternate)*

Community Development Committee - Mayor Pro Tem Williams, Chair

As part of the City of High Point's ongoing COVID-19 Mitigation efforts, in-person attendance will not be allowed at this meeting. Instead, the meeting will be live-streamed and the public will be provided an opportunity to listen to the meeting once the meeting is in session.

www.HighPointNC.gov/VirtualPublicMeeting

CALL TO ORDER

PRESENTATION OF ITEMS

[2020-326](#)

Update- Continuum of Care (Homeless Services)

Dr. Pamela Palmer, Continuum of Care Board Chairperson and Brian Hahne, Executive Director of Partners Ending Homelessness will provide an update on homeless services.

Attachments: [Continuum of Care Presentation City of High Point \(003\)](#)

[2020-327](#)

Housing Updates

Staff will provide housing updates on the following:

- a. Cedrow Subdivision
- b. Cable Street
- c. Avondale Trace Multi-Family Development
- d. Abbey Crossing Elderly Housing Development

Attachments: [Affordable Housing Updates 9-8-20](#)

[2020-328](#)

MWBE Presentation

Eric Olmedo, Assistant City Manager, will provide an update for information on the MWBE (Minority Women Business Enterprise) Program.

Attachments: [18 MWBE \(State\) Minority Outreach Program \(BLUE PAPER\)](#)

[MBWDE FAQ presentation 9-8-2020](#)

[State Statute 143-128.2](#)

[State Statute 143-131](#)

ADJOURNMENT

Community Development & Housing Department

Affordable Housing Updates

Community Development Committee

September 8, 2020

Affordable Housing Updates

1. Single family updates
 1. Cedrow Subdivision
 2. Cable Street
2. Multi-family housing updates
 - a) Abbey Crossing senior housing development
 - b) Avondale Trace multi-family development



Carlisle III:

- Expected sales price TBD
- 1481 Cedrow
- 1492 sq. ft, 1 story
- 3 bedroom, 2 bath



Fisher III:

- Listed at \$140,000
- 1477 & 1489 Cedrow
- 1364 sq. ft, 2 story
- 3 bedroom, 2 bath



Bailey II:

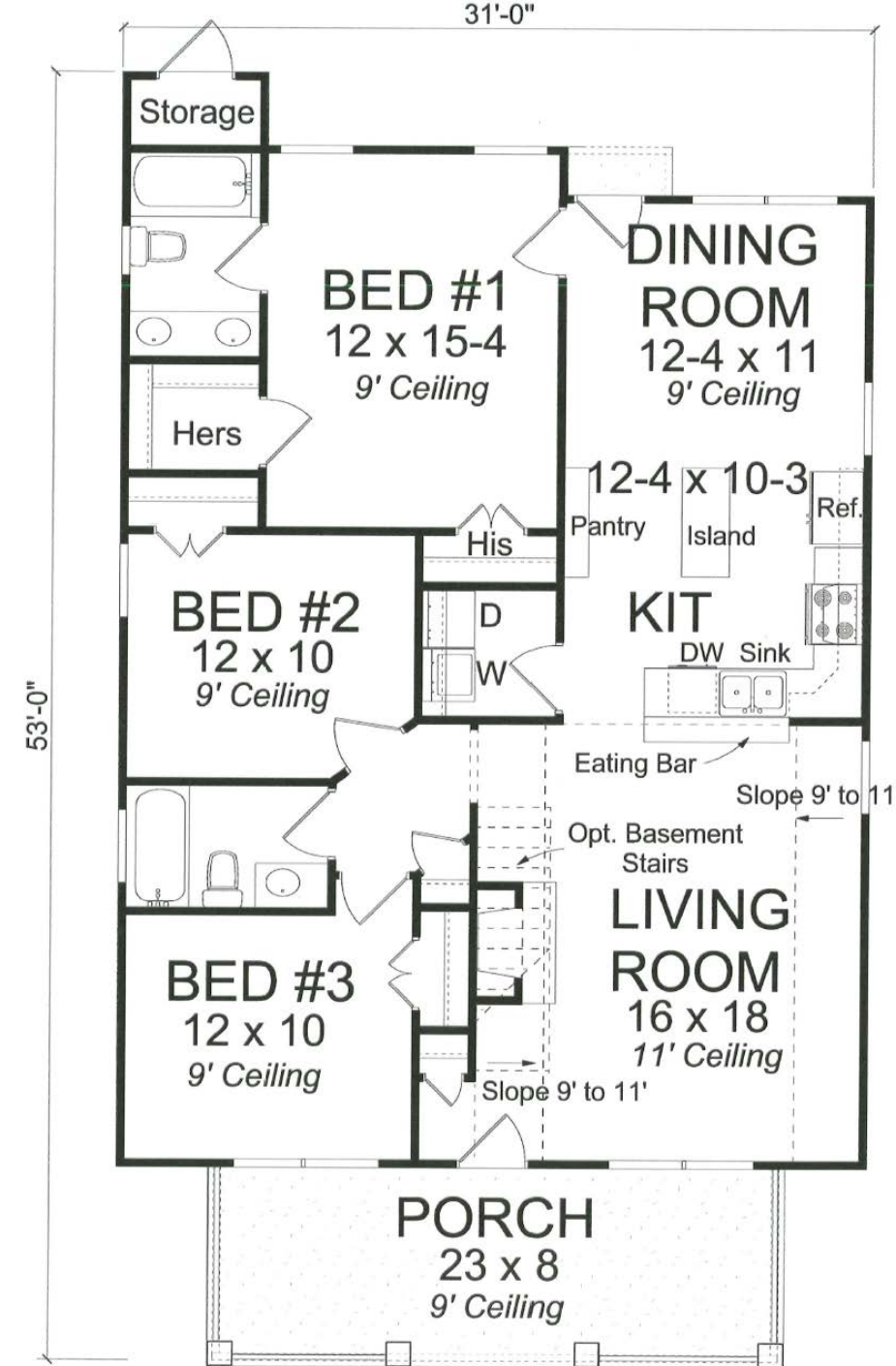
- Listed at \$135,000
- 1485 Cedrow
- 1258 sq. ft, 1 story
- 3 bedroom, 2 bath







Cable Street





2020 NCHFA Guilford County Awards

Project Name	City	County	Total Units	Type	Target Population	Owner Name	Contact	Bond Deal	Year
Abbey Crossing	High Point	Guilford	48	New Construction	Senior (55)	Wynnefield Forward, LLC	C. Craig Stone	No	2020
Daniel Brooks	High Point	Guilford	100	New Construction	Family	Laurel Street Residential, LLC	Dionne Nelson	Yes	2020
L. Richardson Hospital	Greensboro	Guilford	32	Rehabilitation	Senior (55)	Beacon Management Corporation	Patrick Theismann	No	2020
Redhill Pointe	Greensboro	Guilford	84	New Construction	Family	Affordable Housing Management, Inc.	David Levy	No	2020
The Arbors at South Crossing	Greensboro	Guilford	42	New Construction	Senior (55)	Greensboro Housing Management Corporation	James Cox	Yes	2020
The Arbors at South Crossing II	Greensboro	Guilford	116	New Construction	Family	Greensboro Housing Management Corporation	James Cox	Yes	2020



Abbey Crossing

- Approved by NCHFA in 2020
- 48 elderly housing units on 1.84 acres
 - 36 One bedrooms @ 668 sq. ft
 - 12 Two bedrooms @ 1,026 sq. ft
- Rents expected to range from
 - \$275 to \$835* for 1 bedroom units
 - \$330 to \$960* for 2 bedroom units

*Rents include 80% aim units
- Funding sources
 - \$5.88 million in LIHTC
 - \$250,000 in Workforce Housing Loan Program
 - City participation TBD

Avondale Trace

- Located at 5206 W. Wendover Avenue
- 72 multi-family apartments
 - (12) 1-BR, (36) 2-BR and (24) 3-BR units
 - Monthly rents range from \$255 to \$725
- Total Sources = \$10,346,069
 - Tax Credit Equity = \$7,495,575
 - Bank Loan = 982,765
 - RPP Loan = \$800,000
 - CHP loan = \$650,000
 - Workforce Housing Loan Program = \$250,000
 - Deferred developer fee = \$167,729
- Estimated completion December 2020





Multi-Family Activity

<u>Name</u>	<u>Units</u>	<u>Est. Cost</u>	<u>CHP \$\$</u>	<u>Awarded</u>
Admiral Point	54	5,411,059	560,000	2011
Addington Ridge	58	6,949,799	1,350,000	2013
Kirkwood Crossing	84	10,259,851	2,000,000	2015
Hartley Ridge	84	9,476,893	694,000	2016
Avondale Trace *	72	10,346,069	650,000	2018
Abbey Crossing	<u>48</u>	<u>7,710,307</u>	<u>TBD</u>	<u>2020</u>
Total	400	\$ 50,153,978	\$ 5,254,000	
* Projected Completion December 2020				

Thank You

Michael E. McNair, M.P.A.

Director, Community Development & Housing Department

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§ 143-128.2. Minority business participation goals.

(a) The State shall have a verifiable ten percent (10%) goal for participation by minority businesses in the total value of work for each State building project, including building projects done by a private entity on a facility to be leased or purchased by the State. A local government unit or other public or private entity that receives State appropriations for a building project or other State grant funds for a building project, including a building project done by a private entity on a facility to be leased or purchased by the local government unit, where the project cost is one hundred thousand dollars (\$100,000) or more, shall have a verifiable ten percent (10%) goal for participation by minority businesses in the total value of the work; provided, however, a local government unit may apply a different verifiable goal that was adopted prior to December 1, 2001, if the local government unit had and continues to have a sufficiently strong basis in evidence to justify the use of that goal. On State building projects and building projects subject to the State goal requirement, the Secretary shall identify the appropriate percentage goal, based on adequate data, for each category of minority business as defined in G.S. 143-128.2(g)(1) based on the specific contract type.

Except as otherwise provided for in this subsection, each city, county, or other local public entity shall adopt, after a notice and public hearing, an appropriate verifiable percentage goal for participation by minority businesses in the total value of work for building projects.

Each entity required to have verifiable percentage goals under this subsection shall make a good faith effort to recruit minority participation in accordance with this section or G.S. 143-131(b), as applicable.

(b) A public entity shall establish prior to solicitation of bids the good faith efforts that it will take to make it feasible for minority businesses to submit successful bids or proposals for the contracts for building projects. Public entities shall make good faith efforts as set forth in subsection (e) of this section. Public entities shall require contractors to make good faith efforts pursuant to subsection (f) of this section. Each first-tier subcontractor on a construction management at risk project shall comply with the requirements applicable to contractors under this subsection.

(c) Each bidder, which shall mean first-tier subcontractor for construction manager at risk projects for purposes of this subsection, on a project bid under any of the methods authorized under G.S. 143-128(a1) shall identify on its bid the minority businesses that it will use on the project and an affidavit listing the good faith efforts it has made pursuant to subsection (f) of this section and the total dollar value of the bid that will be performed by the minority businesses. A contractor, including a first-tier subcontractor on a construction manager at risk project, that performs all of the work under a contract with its own workforce may submit an affidavit to that effect in lieu of the affidavit otherwise required under this subsection. The apparent lowest responsible, responsive bidder shall also file the following:

- (1) Within the time specified in the bid documents, either:
 - a. An affidavit that includes a description of the portion of work to be executed by minority businesses, expressed as a percentage of the total contract price, which is equal to or more than the applicable goal. An affidavit under this sub-subdivision shall give rise to a presumption that the bidder has made the required good faith or effort; or
 - b. Documentation of its good faith effort to meet the goal. The documentation must include evidence of all good faith efforts that were implemented, including any advertisements, solicitations, and evidence

of other specific actions demonstrating recruitment and selection of minority businesses for participation in the contract.

- (2) Within 30 days after award of the contract, a list of all identified subcontractors that the contractor will use on the project.

Failure to file a required affidavit or documentation that demonstrates that the contractor made the required good faith effort is grounds for rejection of the bid.

(d) No subcontractor who is identified and listed pursuant to subsection (c) of this section may be replaced with a different subcontractor except:

- (1) If the subcontractor's bid is later determined by the contractor or construction manager at risk to be nonresponsible or nonresponsive, or the listed subcontractor refuses to enter into a contract for the complete performance of the bid work, or
- (2) With the approval of the public entity for good cause.

Good faith efforts as set forth in G.S. 143-131(b) shall apply to the selection of a substitute subcontractor. Prior to substituting a subcontractor, the contractor shall identify the substitute subcontractor and inform the public entity of its good faith efforts pursuant to G.S. 143-131(b).

(e) Before awarding a contract, a public entity shall do the following:

- (1) Develop and implement a minority business participation outreach plan to identify minority businesses that can perform public building projects and to implement outreach efforts to encourage minority business participation in these projects to include education, recruitment, and interaction between minority businesses and nonminority businesses.
- (2) Attend the scheduled prebid conference.
- (3) At least 10 days prior to the scheduled day of bid opening, notify minority businesses that have requested notices from the public entity for public construction or repair work and minority businesses that otherwise indicated to the Office of Historically Underutilized Businesses an interest in the type of work being bid or the potential contracting opportunities listed in the proposal. The notification shall include the following:
 - a. A description of the work for which the bid is being solicited.
 - b. The date, time, and location where bids are to be submitted.
 - c. The name of the individual within the public entity who will be available to answer questions about the project.
 - d. Where bid documents may be reviewed.
 - e. Any special requirements that may exist.
- (4) Utilize other media, as appropriate, likely to inform potential minority businesses of the bid being sought.

(f) A public entity shall require bidders to undertake the following good faith efforts to the extent required by the Secretary on projects subject to this section. The Secretary shall adopt rules establishing points to be awarded for taking each effort and the minimum number of points required, depending on project size, cost, type, and other factors considered relevant by the Secretary. In establishing the point system, the Secretary may not require a contractor to earn more than fifty (50) points, and the Secretary must assign each of the efforts listed in subdivisions (1) through (10) of this subsection at least 10 points. The public entity may require that additional good faith efforts be taken, as indicated in its bid specifications. Good faith efforts include:

- (1) Contacting minority businesses that reasonably could have been expected to submit a quote and that were known to the contractor or available on State or local government maintained lists at least 10 days before the bid or proposal date and notifying them of the nature and scope of the work to be performed.
 - (2) Making the construction plans, specifications and requirements available for review by prospective minority businesses, or providing these documents to them at least 10 days before the bid or proposals are due.
 - (3) Breaking down or combining elements of work into economically feasible units to facilitate minority participation.
 - (4) Working with minority trade, community, or contractor organizations identified by the Office of Historically Underutilized Businesses and included in the bid documents that provide assistance in recruitment of minority businesses.
 - (5) Attending any prebid meetings scheduled by the public owner.
 - (6) Providing assistance in getting required bonding or insurance or providing alternatives to bonding or insurance for subcontractors.
 - (7) Negotiating in good faith with interested minority businesses and not rejecting them as unqualified without sound reasons based on their capabilities. Any rejection of a minority business based on lack of qualification should have the reasons documented in writing.
 - (8) Providing assistance to an otherwise qualified minority business in need of equipment, loan capital, lines of credit, or joint pay agreements to secure loans, supplies, or letters of credit, including waiving credit that is ordinarily required. Assisting minority businesses in obtaining the same unit pricing with the bidder's suppliers in order to help minority businesses in establishing credit.
 - (9) Negotiating joint venture and partnership arrangements with minority businesses in order to increase opportunities for minority business participation on a public construction or repair project when possible.
 - (10) Providing quick pay agreements and policies to enable minority contractors and suppliers to meet cash-flow demands.
- (g) As used in this section:
- (1) The term "minority business" means a business:
 - a. In which at least fifty-one percent (51%) is owned by one or more minority persons or socially and economically disadvantaged individuals, or in the case of a corporation, in which at least fifty-one percent (51%) of the stock is owned by one or more minority persons or socially and economically disadvantaged individuals; and
 - b. Of which the management and daily business operations are controlled by one or more of the minority persons or socially and economically disadvantaged individuals who own it.
 - (2) The term "minority person" means a person who is a citizen or lawful permanent resident of the United States and who is:
 - a. Black, that is, a person having origins in any of the black racial groups in Africa;

- b. Hispanic, that is, a person of Spanish or Portuguese culture with origins in Mexico, South or Central America, or the Caribbean Islands, regardless of race;
- c. Asian American, that is, a person having origins in any of the original peoples of the Far East, Southeast Asia and Asia, the Indian subcontinent, or the Pacific Islands;
- d. American Indian, that is, a person having origins in any of the original Indian peoples of North America; or
- e. Female.

(3) The term "socially and economically disadvantaged individual" means the same as defined in 15 U.S.C. 637.

(h) The State, counties, municipalities, and all other public bodies shall award public building contracts, including those awarded under G.S. 143-128.1, 143-129, and 143-131, without regard to race, religion, color, creed, national origin, sex, age, or handicapping condition, as defined in G.S. 168A-3. Nothing in this section shall be construed to require contractors or awarding authorities to award contracts or subcontracts to or to make purchases of materials or equipment from minority-business contractors or minority-business subcontractors who do not submit the lowest responsible, responsive bid or bids.

(i) Notwithstanding G.S. 132-3 and G.S. 121-5, all public records created pursuant to this section shall be maintained by the public entity for a period of not less than three years from the date of the completion of the building project.

(j) Except as provided in subsections (a), (g), (h) and (i) of this section, this section shall only apply to building projects costing three hundred thousand dollars (\$300,000) or more. This section shall not apply to the purchase and erection of prefabricated or relocatable buildings or portions thereof, except that portion of the work which must be performed at the construction site. (2001-496, s. 3.1.)

Minority and Women's Business Enterprise Update



MWBE FAQ's

- *Do local governments in North Carolina have M/WBE participation requirements for public construction contracts?*
- North Carolina state law (G.S. 143-128.2) requires public agencies including local governments to carry out programs to promote the use of M/WBEs in building construction and repair projects. These goals or good faith effort requirements apply to projects where total costs exceed \$100,000 funded by state grants or appropriations, or \$300,000 for projects using local funds. Projects in the informal bid range (\$30,000 to \$500,000) are subject to less stringent requirements under G.S. 1143-131(b) to promote M/WBE participation.

- Source: UNC School of Government



MWBE FAQ's

- *What types of projects require M/WBE efforts?*
- The minority outreach requirements in G.S. 143-128.2 apply only to building construction or repair projects. The statute does not define the term “building.” Local governments must decide on a case-by-case basis whether a particular project is subject to the statute. Though not exclusively, the word building is usually associated with construction projects that require plumbing, electrical, and heating or air conditioning contractors. Most jurisdictions interpret “building and construction repair” to mean that the requirements do not apply to other types of construction such as streets or utilities.

- Source: UNC School of Government



MWBE FAQ's

- *What types of projects require M/WBE efforts? (continued)*
- The North Carolina Department of Environmental Quality (DEQ), however, interprets the statute to apply to utilities. Therefore, a local government entity using grant funds from DEQ for utility construction will be subject the requirements of this statute. The statute explicitly states, though, that the requirements do not apply to “prefabricated or relocatable” buildings (G.S.143-128(g)).

- Source: UNC School of Government



MWBE FAQ's

- *What are the qualifications to be considered an M/WBE?*
- A minority business is defined as a business that is at least 51 percent owned by one or more minority persons or socially or economically disadvantaged persons. These persons must control the management and daily operations. A United States citizen or lawful permanent resident who is Black, Hispanic, Asian, American Indian, or female is considered a minority.

- Source: UNC School of Government



MWBE FAQ's

- *What are the qualifications to be considered an M/WBE? (continued)*
- A “socially and economically disadvantaged individual” is defined by reference to a federal statute (15 U.S. C. § 637). Socially disadvantaged individuals are “those who have been subjected to racial or ethnic prejudice or cultural bias because of their identity as a member of a group without regard to their individual qualities.” Economically disadvantaged individuals “are those socially disadvantaged individuals whose ability to compete in the free enterprise system has been impaired due to diminished capital and credit opportunities as compared to others in the same business who are not socially disadvantaged.”

- Source: UNC School of Government



MWBE FAQ's

- *What are the qualifications to be considered an M/WBE? (continued)*
- The federal law provides methods of determining economically disadvantaged status based on the individual's assets and net worth. A socially and economically disadvantaged business is one that is 51 percent owned by one or more socially and economically disadvantaged individuals, an economically disadvantaged Indian tribe, or an economically disadvantaged Native Hawaiian organization.

- Source: UNC School of Government



MWBE FAQ's

- *Are M/WBEs required to be certified?*
- State law does not yet require certification. Some local governments, however, do have certification programs. While certification is not required for state-funded projects, M/WBEs are strongly encouraged to certify with the Office of Historically Underutilized Businesses (HUB). HUB maintains a vendor database of certified firms, which can greatly increase opportunities for M/WBEs to learn about and be notified about public projects. There is no uniform statewide certification program. Some local governments have their own certification procedures, while others may require certification from one of a number of certifying entities including HUB. Check with local governments in the areas where you do business to determine their certification requirements.

- Source: UNC School of Government



MWBE FAQ's

- *Are M/WBEs required to be certified? (continued)*
- In 2007, the North Carolina General Assembly gave the Secretary of Administration the authority to develop a state-wide certification program for historically underutilized businesses, which are defined to include M/WBEs. G.S. 143-128.4(e) requires that, as of July 1, 2009, "[a]ll State departments, agencies, and institutions, and political subdivisions of the State shall only use historically underutilized businesses" that are certified under this state-wide program for purposes of the M/WBE requirements in G.S. 143-128.2 and G.S. 143-131.

- Source: UNC School of Government



§ 143-131. When counties, cities, towns and other subdivisions may let contracts on informal bids.

(a) All contracts for construction or repair work or for the purchase of apparatus, supplies, materials, or equipment, involving the expenditure of public money in the amount of thirty thousand dollars (\$30,000) or more, but less than the limits prescribed in G.S. 143-129, made by any officer, department, board, local school administrative unit, or commission of any county, city, town, or other subdivision of this State shall be made after informal bids have been secured. All such contracts shall be awarded to the lowest responsible, responsive bidder, taking into consideration quality, performance, and the time specified in the bids for the performance of the contract. It shall be the duty of any officer, department, board, local school administrative unit, or commission entering into such contract to keep a record of all bids submitted, and such record shall not be subject to public inspection until the contract has been awarded.

(b) All public entities shall solicit minority participation in contracts for the erection, construction, alteration or repair of any building awarded pursuant to this section. The public entity shall maintain a record of contractors solicited and shall document efforts to recruit minority business participation in those contracts. Nothing in this section shall be construed to require formal advertisement of bids. All data, including the type of project, total dollar value of the project, dollar value of minority business participation on each project, and documentation of efforts to recruit minority participation shall be reported to the Department of Administration, Office for Historically Underutilized Business, upon the completion of the project. (1931, c. 338, s. 2; 1957, c. 862, s. 5; 1959, c. 406; 1963, c. 172; 1967, c. 860; 1971, c. 593; 1981, c. 719, s. 1; 1987 (Reg. Sess., 1988), c. 1108, s. 6; 1997-174, s. 5; 2001-496, s. 5.1; 2005-227, s. 2.)

CITY OF HIGH POINT

Minority-owned, Woman-owned, Disadvantaged-owned Outreach Plan and Guidelines



Municipal Office Building
211 South Hamilton Street
High Point, North Carolina

Revised June 2016

OUTREACH PLAN AND GUIDELINES FOR RECRUITMENT AND SELECTION OF MINORITY
BUSINESSES FOR PARTICIPATION IN CITY
OF HIGH POINT BUILDING CONSTRUCTION CONTRACTS

GOALS

In accordance with G.S. 143-128.2 (effective January 1, 2002) these guidelines establish goals for minority participation in single-prime bidding, separate-prime bidding, dual bidding, Construction Manager-at-Risk, and alternative contracting methods on City of High Point building construction projects in the amount of \$300,000 or more. The Outreach Plan shall also be applicable to the selection process of architectural, engineering, surveying and Construction Manager-at-Risk services.

City of High Point's current goal for minority participation for public building construction is ten percent (10%). The overall goal will be reviewed annually or as soon as relevant data is available.

INTENT

The intent of these guidelines is that City of High Point, as awarding authority for construction projects, and the contractors and subcontractors performing the construction contracts awarded, shall cooperate and in good faith do all things, legal, proper and reasonable to achieve the statutory goal of ten percent (10%) for participation by minority businesses in each construction project as mandated by GS 143-128.2. Nothing in these guidelines shall be construed to require contractors or awarding authorities to award contracts or subcontracts to or to make purchases of materials or equipment from minority-business contractors or minority-business subcontractors who do not submit the lowest responsible responsive bid or bids.

DEFINITIONS

1. Minority – a person who is a citizen or lawful permanent resident of the United States and who is:
 - a. Black, that is, a person having origins in any of the Black racial groups in Africa;
 - b. Hispanic, that is, a person of Spanish or Portuguese culture with origins in Mexico, South or Central American, or the Caribbean Islands, regardless of race;
 - c. Asian American, that is, a person having origins in any of the original peoples of the Far East, Southeast Asia and Asia, the Indian subcontinent, the Pacific Islands;
 - d. American Indian or Alaskan Native, that is, a person having origins in any of the original peoples of North America; or
 - e. Female
 - f. Disadvantaged Business Enterprise, A firm certified as a Disadvantage Business Enterprise through the North Carolina Unified Certification Program.
2. Minority Business – means a business
 - a. In which at least fifty-one percent (51%) is owned by one or more minority persons, or in the case of a corporation, in which at least fifty-one percent (51%) of the stock is owned by one or more minority persons or socially and economically disadvantaged individuals; and
 - b. Of which the management and daily business operations are controlled by one or more of the minority persons or socially and economically disadvantaged individuals who own it.
3. Socially and economically disadvantaged individual – means the same as defined in 15 U.S.C. 637. “Socially disadvantaged individuals are those who have been subjected to racial or ethnic prejudice or cultural bias because of their identity as a member of a group without regard to their individual qualities”. “Economically disadvantaged individuals are those socially disadvantaged individuals whose ability to compete in the free enterprise system has been impaired due to diminished capital and credit opportunities as compared to others in the same business area who are not socially disadvantaged”.
4. Public Entity – means State and all public subdivisions and local government units.
5. Owner – City of High Point.
6. Designer – Any person, firm, partnership, or corporation, which has contracted with City of High Point to perform architectural or engineering work.
7. Bidder – Any person, firm, partnership, corporation, association, or joint venture seeking to be awarded a public contract or subcontract.

8. Contract – A mutually binding legal relationship, or any modification thereof, obligating the seller to furnish equipment, materials or services, including construction, and obligating the buyer to pay for them.
9. Contractor – Any person, firm, partnership, corporation, association, or joint venture which has contracted with City of High Point to perform construction work or repair.
10. Subcontractor – A firm under contract with the prime contractor or Construction Manager-at-Risk for supplying materials or labor and materials and/or installation. The subcontractor may or may not provide materials in the subcontract.
11. Good Faith Effort – An activity performed by Bidders and the City of High Point to assure that participation of minority, women, and socially and economically disadvantaged in contracts covered under this plan.

CITY OF HIGH POINT RESPONSIBILITIES AND OUTREACH PLAN

1. Work with minority-focused and small business groups that support MBE and small business inclusion in the solicitation of bids. These groups include the CMSDC (Carolinas Minority Suppliers Development Council, High Point, Greensboro and Winston Salem Chambers of Commerce, Greensboro Small Business Development Center and others.
2. Place more emphasis on the importance of soliciting certified MBE firms and small businesses for subcontracting opportunities at pre-bid conferences and in the bid documents. Examine specifications to identify special subcontracting opportunities and strongly encourage prime contractors to solicit bids for subcontracts from MBE firms.
3. Provide detailed information to majority contractors concerning the Guidelines for Recruitment and Selection of Minority Business and Outreach Plan and provide information on G.S. 143-129 by holding meetings with the contractors.
4. Assess the effectiveness of the MBE Program, and identify opportunities to enhance it, by evaluating MBE participation and compliance and reviewing the “good faith efforts” provided in bid packages.
5. Identify subcontracting opportunities unique to each construction contract and project and concentrate heavily on targeting certified MBE firms and small businesses that have expressed an interest in City of High Point projects. Identify these opportunities and contact interested businesses no later than 10 days prior to the bid opening and provide a list of prime contractors plan to participate in the project.
6. Build new business relationships through networking and continue networking with other North Carolina cities and counties to find out how their Outreach Program and MBE program is working and sharing “best practices” and ideas to improve the program.
7. Participate in education opportunities throughout the community as they become available and offer training sessions to share the City’s Outreach Plan with interested businesses and organizations.
8. Be visible through participation in trade shows and business organizations of interest to MBE firms, majority contractors and small businesses, and provide information to the general public about the MBE Program, and continue outreach efforts to the business community.
9. Enhance the City’s web page by including the Outreach Plan and Guidelines, listing good faith efforts, and creating links to MBE resources, and creating awareness of specific subcontracting opportunities.
10. Make available to minority-focused agencies, a list of subcontracting opportunities when they are identified, no later than 10 days prior to the bid opening, and a list of prime bidders that subcontractors may wish to contact for subcontracting consideration.
11. Maintain a database specifically for MBE firms and majority contractors to ensure those firms wishing to do business with City of High Point have access to up to date information.
12. Advertise upcoming bid opportunities in minority-focused media.
13. Work with architects, surveyors and engineers to make subcontracting opportunities more noticeable and more easily understood by potential contractors and subcontractors.

GRIEVANCE PROCEDURE

Any bidder feeling himself/herself aggrieved by implementation of the Minority, Woman, Disadvantaged Outreach Plan and Guidelines may present such grievance to the City. A written description of the grievance with appropriate supporting evidence shall be presented to the Purchasing Manager. The Purchasing Manager will review the grievance and supporting evidence and make a written response to the participant within ten (10) working days. In the event the participant is not satisfied, said participant may appeal the grievance by filing a written description thereof and supporting evidence with the City Manager. The City Manager shall hear the grievance within ten (10)

working days and shall make a decision thereon, this decision shall be final. Any participant not satisfied by a decision of the City Manager may avail himself/herself of any remedy available under the law.

DESIGNER RESPONSIBILITIES

Under the single-prime bidding, separate prime bidding, dual bidding, Construction Manager-at-Risk, or alternative contracting method, the designer must do all of the following:

1. Attend the scheduled prebid conference to reiterate minority business requirements to the prospective bidders.
2. Assist the owner to identify and notify prospective minority business prime and subcontractors of potential contracting opportunities.
3. Maintain documentation of any contacts, correspondence, or conversations with minority business firms made in an attempt to meet the goals.
4. Review jointly with the owner, all requirements of G.S. 143-128.2(c) and G.S. 143-128.2(f) – (i.e. bidders' proposal for identification of the minority businesses that will be utilized with corresponding dollar value of the bid and affidavit listing Good Faith Efforts or affidavit of self-performance of work, if the contractor will perform work under contract by its own workforce) – prior to recommendation of an award.
5. During the construction phase of the project, review "MBE Documentation for Contract Payment" form with monthly pay applications to the owner and forward copies to the City of High Point.

CONTRACTOR(S) CONSTRUCTION MANAGER-AT RISK, AND FIRST-TIER SUBCONTRACTORS

Under the single-prime bidding, the separate-prime bidding, dual bidding, Construction Manager-at-Risk and alternative contracting methods, contractor(s) and first tier subcontractors must do all of the following:

1. Attend the scheduled prebid conference.
2. Identify or determine those work areas of a subcontract where minority businesses may have an interest in performing subcontract work.
3. At least ten (10) days prior to the scheduled day of bid opening, notify minority businesses of potential subcontracting opportunities listed in the proposal. The notification must include all of the following:
 - a. A description of the work for which the subbid is being solicited.
 - b. The date, time and location where subbids are to be submitted.
 - c. The name of the individual within the company who will be available to answer questions about the project.
 - d. Where bid documents may be reviewed.
 - e. Any special requirements that may exist, such as insurance, licenses, bonds and financial arrangements.
4. During the bidding process, comply with the contractor(s) requirements listed in the proposal for minority participation.
5. Identify on the bid the minority businesses that will be utilized on the project with corresponding total dollar value of the bid and affidavit listing good faith efforts as required by G.S. 143-128.2(c) and G.S. 143-128.2(f) or Intent to Perform Contract With Own Workforce affidavit.
6. Make documentation-showing evidence of implementation of Prime Contractor, Construction Manager-at-Risk and First Tier Subcontractor responsibilities available for review by City of High Point upon request.
7. Provide one of the following upon being named the apparent low bidder: (1) an affidavit that includes a description of the portion of work to be executed by minority businesses, expressed as a percentage of the total contract price, which is equal to or more than the applicable goal. This affidavit shall give rise to a presumption that the bidder has made the required good faith effort; or (2) if the percentage is not equal to the applicable goal, then documentation of all good faith efforts taken to meet the goal. The documentation must include evidence of all good faith efforts that were implemented, including any advertisements, solicitations, and evidence of other specific actions demonstrating recruitment and selection of minority businesses for participation in the contract. Failure to comply with these requirements is grounds for rejection of the bid and award to the next lowest responsible and responsive bidder.
8. Identify the name(s) of minority business subcontractor(s) and corresponding dollar amount of work on the schedule of values.

9. Submit with each monthly pay requests(s) and final payment(s), "MBE Documentation for Contract Payment" for designer's review.
10. If at any time during the construction of a project, it becomes necessary to replace a minority business subcontractor, immediately advise the owner in writing of the circumstances involved. The prime contractor shall make a good faith effort to replace a minority business subcontractor with another minority business subcontractor.
11. Make a good faith effort to solicit subbids from minority businesses during the construction of a project if additional subcontracting opportunities become available.

MINORITY BUSINESS RESPONSIBILITIES

Effective July 1, 2009 per NCGS 143-128.2, all State departments, agencies, and institutions, and political subdivisions of the State shall only use historically underutilized businesses listed in a database created by the North Carolina Department of Administration Department of Historically Underutilized Business (HUB).

Only HUB's registered through the HUB office will be considered when determining MWBE participation percentages on contracts.

It is the responsibility of Minority Business owners to register with the HUB office at their website www.doa.state.nc.gov/hub or by calling the HUB office at 919-807-2330.

The City encourages businesses to specifically avail themselves of the North Carolina HUB Office Certification Program to insure that they are not precluded from State and Federal funded contract opportunities as provided later.

A copy of these guidelines will be issued with each bid package for City of High Point building construction projects. These guidelines shall apply to all contractors regardless of ownership.

MINIMUM COMPLIANCE REQUIREMENTS

All written statements, affidavits or intentions made by the Bidder shall become a part of the agreement between the Contractor and City of High Point for the performance of the contract. Failure to comply with any of these statements, affidavits or intentions, or with the minority business guidelines shall constitute a breach of contract. A finding by the City that any information submitted either prior to award of the contract or during the performance of the contract, is inaccurate, false or incomplete shall constitute a breach of the contract. Any such breach may result in termination of the contract in accordance with the termination provisions contained in the contract. It shall be solely at the option of City of High Point whether to terminate the contract for breach.

In determining whether a contractor has made Good Faith Efforts, City of High Point will evaluate all efforts made by the Contractor and will determine compliance in regard to quantity, intensity, and results of these efforts. At least five of the following ten good faith efforts must be made in order to meet the Good Faith Efforts requirement:

1. Contacting minority businesses that reasonably could have been expected to submit a quote and that were known to the contractor or available on State or local government maintained lists at least 10 days before the bid or proposal date and notifying them of the nature and scope of the work to be performed.
2. Making the construction plans, specifications and requirements available for review by prospective minority businesses, or providing these documents to them at least 10 days before the bid or proposals are due.
3. Breaking down or combining elements of work in economically feasible units to facilitate minority participation.
4. Working with minority trade, community, or contractor organizations identified by the Office for Historically Underutilized Businesses and those included in the bid documents to provide assistance in recruitment of minority businesses.
5. Attending any prebid meetings scheduled by the public owner.
6. Providing assistance in getting required bonding or insurance or providing alternatives to bonding or insurance for subcontractors.

7. Negotiating in good faith with interested minority businesses and not rejecting them as unqualified without sound reasons based on their capabilities. Any rejection of a minority business based on lack of qualification should have the reasons documented in writing.
8. Providing assistance to an otherwise qualified minority business in need of equipment, loan capital, lines of credit, or joint pay agreements to secure loans, supplies, or letters of credit, including waiving credit that is ordinarily required. Assisting minority businesses in obtaining the same unit pricing with the bidder's suppliers in order to help minority businesses in establishing credit.
9. Negotiating joint venture and partnership arrangements with minority businesses in order to increase opportunities for minority business participation on a public building construction or repair project when possible.
10. Providing quick pay agreements and policies to enable minority contractors and suppliers to meet cash-flow demands.

SANCTIONS FOR FAILURE TO ADEQUATELY DOCUMENT GOOD FAITH EFFORTS

For contracts in the amount provided by G.S.143-129 or any local act pertaining thereto where there are minority, women and disadvantaged business enterprise firms available for subcontracting, failure by the contractor to comply with pre-bid requirements under this Outreach Plan and Guidelines or to adequately document good faith efforts to subcontract with minority, women and disadvantaged business enterprise firms or to purchase materials or supplies from minority, women and disadvantaged business enterprise firms shall subject the contractor to any one of the following actions:

1. Failure by the contractor to adequately document good faith efforts to subcontract minority, women and disadvantaged business enterprise firms will subject the bid to rejection as being non-responsive.
2. If the contractor is found to be in non-compliance and fails to correct such noncompliance within ten (10) working days after notification, the City will withhold five (5%) percent of the amount of completed work on all monthly payment until good faith effort requirements are satisfied. (The ten (10) working days to correct non-compliance is not applicable to bids rejection for failure of the contractor to document good faith efforts to utilize minority, women and disadvantaged business enterprise firms prior to submission of bids.
3. The imposition of a penalty in an amount up to five (5%) percent of the contract price.
4. This shall be deemed an element of "poor performance" and grounds to suspend the contractor from bidding on future City contracts for a specified period of one (1) year.
5. Termination for breach of contract for non-compliance provided a reasonable time 15 (fifteen) working days shall be given the contractor to comply.

In the event any of the sanctions set forth above are to be utilized then appropriate provisions shall be contained in the specifications which will expose the contractor to any of those sanctions so set out therein.

The forms to be used for minority participation for projects being funded by local dollars are shown in Exhibit A.

GUIDELINES FOR STATE FUNDED TRANSPORTATION PROJECTS

136-28.4. State policy concerning participation by disadvantaged minority-owned and women-owned businesses in highway contracts.

- (a) It is the policy of this State, based on a compelling governmental interest, to encourage and promote participation by disadvantaged minority-owned and women-owned businesses in contracts let by the Department pursuant to this Chapter for the planning, design, preconstruction, construction, alteration, or maintenance of State highways, roads, streets, or bridges and in the procurement of materials for these projects. All State agencies, institutions, and political subdivisions shall cooperate with the Department of Transportation and among themselves in all efforts to conduct outreach and to encourage and promote the use of disadvantaged minority-owned and women-owned businesses in these contracts.

Pursuant to the above excerpt from the North Carolina General Statutes, the City of High Point will comply with the guidelines of the Department of Transportation when participating in State Funded transportation projects. Except where prohibited elsewhere, it will remain the policy of the City to exceed the Department of Transportation's

project specific MBE/WBE goals where such goals may be less than 10% participation. The City will use, when required, the forms for Minority Business Enterprise and Women Business Enterprise as shown in Exhibit B.

GUIDELINES FOR FEDERAL FUNDED TRANSPORTATION PROJECTS

It is the policy of the North Carolina Department of Transportation that Disadvantaged Business Enterprises (DBE) as defined in 49 CFR Part 26 shall have the equal opportunity to compete fairly for and to participate in the performance of contracts financed in whole or in part by Federal Funds.

Pursuant to the above Department of Transportation DBE Policy excerpt the City of High Point shall comply with the above guidelines when participating in Federal Funded transportation projects. Except where prohibited elsewhere, it will remain the policy of the City to exceed the Department of Transportation's project specific DBE goals where such goals may be less than 10% participation. The City will use, when required, the forms for Disadvantaged Business Enterprise (DBE) as shown in Exhibit C.

ADMINISTRATIVE PROVISIONS

The City Council empowers the City Manager to enforce and/or amend this policy as may be required by changes in State law or Federal regulation.

EXHIBIT A

FORMS FOR

LOCAL FUNDED MINORITY PARTICIPATION

Attach To Bid

Attach To Bid

Attach To Bid

Attach To Bid

Attach To Bid

AFFIDAVIT A

CITY OF HIGH POINT

"GOOD FAITH EFFORT"

County of _____

Affidavit of _____
(Name of Bidder)

I have made a good faith effort to comply under the following areas checked:

BIDDER MUST EARN AT LEAST 50 POINTS FROM THE GOOD FAITH EFFORT LIST FOR THEIR BID TO BE CONSIDERED RESPONSIVE.

(Y/N)

- _____ (1) Contacting minority businesses that reasonably could have been expected to submit a quote and that were known to the contractor or available on State or local government maintained lists at least 10 days before the bid or proposal date and notifying them of the nature and scope of the work to be performed. **(10 POINTS)**
- _____ (2) Making the construction plans, specifications and requirements available for review by prospective minority businesses or providing these documents to them at least 10 days before the bid or proposals are due. **(10 POINTS)**
- _____ (3) Breaking down or combining elements of work into economically feasible units to facilitate minority participation. **(15 POINTS)**
- _____ (4) Working with minority trade, community, or contractor organizations identified by the Office of Historically Underutilized Businesses and in the bid documents that provide assistance in recruitment of minority businesses. **(10 POINTS)**
- _____ (5) Attending any pre-bid meetings scheduled by the public owner. **(10 POINTS)**
- _____ (6) Providing assistance in getting required bonding or insurance or providing alternatives to bonding or insurance for subcontractors. **(20 POINTS)**
- _____ (7) Negotiating in good faith with interested minority businesses and not rejecting them as unqualified without sound reasons based on their capabilities. Any rejection of minority business based on lack of qualification should have the reasons documented writing. **(15 POINTS)**
- _____ (8) Providing assistance to an otherwise qualified minority business in need of equipment, loan capital, lines of credit, or joint pay agreements to secure loans, supplies, or letters of credit, including waiving credit that is ordinarily is required.

Assisting minority businesses in obtaining the same unit pricing with the bidder's suppliers in order to help minority businesses in establishing credit. **(25 POINTS)**

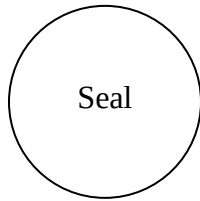
____ (9) Negotiating joint venture and partnership arrangements with minority businesses in order to increase opportunities for minority business participation on a public construction or repair project when possible. **(20 POINTS)**

____ (10) Providing quick pay agreements and policies to enable minority contractors and suppliers to meet cash-flow demands. **(20 POINTS)**

In accordance with GS143-128.2 (d) the undersigned will enter into a formal agreement with the firms listed in the Identification of Minority Business Participation schedule conditional upon execution of a contract with the Owner. Failure to abide by this statutory provision will constitute a breach of the contract.

The undersigned hereby certified that he or she has read the terms of the minority business commitment and is authorized to bind the bidder to the commitment herein set forth.

Date: _____ Name of Authorized Officer: _____



Signature: _____

Title: _____

State of North Carolina, County of _____

Subscribed and sworn to before me this _____ day of _____ 20____

Notary Public _____

My commission expires _____

Attach To Bid

Attach To Bid

Attach To Bid

Attach To Bid

AFFIDAVIT B

City of High Point Intent to Perform Contract With
Own Workforce

County of _____

Affidavit of _____
(Name of Bidder)

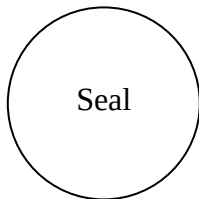
I hereby certify that it is our intent to perform 100% of the work required for the
_____ contract.
(Name of Project)

In making this certification, the Bidder states that the Bidder does not customarily subcontract elements of this type project, and normally performs and has the capability to perform and will perform all elements of the work on this project with his/her own current work forces; and

The Bidder agrees to provide any additional information or documentation requested by the owner in support of the above statement.

The undersigned hereby certifies that he or she has read this certification and is authorized to bind the Bidder to the commitments herein contained.

Date: _____ Name of Authorized Officer: _____



Signature: _____

Title: _____

State of North Carolina, County of _____
Subscribed and sworn to before me this _____ day of _____ 20____
Notary Public _____
My commission expires _____

Do Not Submit With Bid

Do Not Submit With Bid

Do Not Submit With Bid

AFFIDAVIT C

City of High Point Portion of the Work to be Performed by Minority Firms

(Note this form is to be submitted only by the apparent lowest responsible, responsive bidder.)

If the portion of the work to be executed by minority businesses as defined in GS 143-128.2(g) is equal to or greater than 10% of the bidders total contract price, then the bidder must complete this affidavit. The apparent lowest responsible responsive bidder shall provide this affidavit within **72 hours** after notification of being low bidder.

Affidavit of: _____ I do hereby certify that on the
(Bidder)

(Project Name)

Project ID # _____ Amount of Bid \$ _____

I will expend a minimum of _____% of the total dollar amount of the contract with minority business enterprises. Minority Businesses will be employed as construction subcontractors, vendors, suppliers or providers of professional services. Such work will be subcontracted to the following firms listed below.

Attach additional sheets if required.

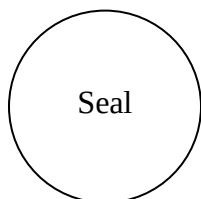
Name and Phone Number	*Minority Category	Work Description	Dollar Value

*Minority categories: Black, African American (**B**), Hispanic (**H**), Asian American (**A**), American Indian (**I**), Female (**F**), Socially and Economically Disadvantaged (**D**)

Pursuant to GS 143-128.2 (d), the undersigned will enter into a formal agreement with Minority Firms for work listed in this schedule conditional upon execution of a contract with the Owner. Failure to fulfill this commitment may constitute a breach of the contract.

The undersigned hereby certifies that he or she has read the terms of this commitment and is authorized to bind the bidder to the commitment herein set forth.

Date: _____ Name of Authorized Officer: _____



Signature: _____

Title: _____

State of, County of _____

Subscribed and sworn to before me this _____ day of _____ 20____

Notary Public _____

My commission expires _____

Do Not Submit With Bid

Do Not Submit With Bid

Do Not Submit With Bid

AFFIDAVIT D

City of High Point Good Faith Efforts

(Note this form is to be submitted only by the apparent lowest responsible, responsive bidder.)

If the goal of 10% participation by minority business is not achieved, the Bidder shall provide the following documentation to the Owner of his good faith efforts. The apparent lowest responsible responsive bidder shall provide this affidavit and supporting documentation within **72 hours** after notification of being low bidder.

Affidavit of: _____
(Bidder)

I do certify the attached documentation as true and accurate representation of my good faith efforts.

(Attach additional sheets if required)

Name and Phone Number	*Minority Category	Work Description	Dollar Value

*Minority categories: Black, African American (**B**), Hispanic (**H**), Asian American (**A**), American Indian (**I**), Female (**F**), Socially and Economically Disadvantaged (**D**)

Documentation of the Bidder's good faith efforts to meet the goals set forth in these provisions. Examples of documentation shall include the following evidence:

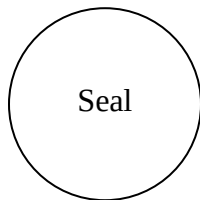
- A. Copies of solicitation for quotes to at least three (3) minority business firms from the source list provided for each subcontract to be let under this contract (if 3 or more firms are shown on the source list). Each solicitation shall contain a specific description of the work to be subcontracted, location where bid documents can be reviewed, representative of the Prime Bidder to contract, and location, date and time when quotes must be received.

Copies of quotes or responses received from each firm responding to the solicitation.

- B. A telephone log of follow-up calls to each firm sent a solicitation.
- C. For subcontracts where a minority business firm is not considered the lowest responsible sub-bidder, copies of quotes received from all firms submitting quotes for that particular subcontract.
- D. Documentation of any contacts or correspondence to minority business, community, or contractor organizations in an attempt to meet the goal.
- E. Copy of pre-bid roster.
- F. Letter documenting efforts to provide assistance in obtaining required bonding or insurance for minority business.
- G. Letter detailing reasons for rejection of minority business due to lack of qualification.
- H. Letter documenting proposed assistance offered to minority businesses in need of equipment, loan capital, lines of credit, or joint pay agreements to secure loans, supplies, or letter of credit, including waiving credit that is ordinarily required.

Failure to provide the documentation as listed in these provisions may result in rejection of the bid and award to the next lowest responsible and responsive bidder.

Date: _____ Name of Authorized Officer: _____



Signature: _____

Title: _____

State of, County of _____

Subscribed and sworn to before me this ____ day of _____ 20____

Notary Public _____

My commission expires _____

ATTACHMENT E

City of High Point

MBE DOCUMENTATION FOR CONTRACT PAYMENTS

Prime Contractor/Architect: _____

Address & Phone: _____

Project Name: _____

Pay Application #: _____ Period: _____

The following is a list of payments to be made to minority business contractors on this project for the above-mentioned period.

Firm Name	*Minority Category	Payment Amount	Owner Use Only

*Minority categories: Black, African American (**B**), Hispanic (**H**), Asian American (**A**), American Indian (**I**), Female (**F**), Socially and Economically Disadvantaged (**D**)

Date: _____

Approved/Certified By: _____

Name

Title

Signature

****THIS DOCUMENT MUST BE SUBMITTED WITH EACH PAY REQUEST & FINAL PAYMENT****

ATTACHMENT F

LETTER OF INTENT TO PERFORM AS A SUBCONTRACTOR

Project _____

To _____
(Name of Prime or General Bidder)

The undersigned intends to perform work in connection with the above project as:

☐ Minority Business Enterprise ☐ Women Business Enterprise ☐ Disadvantaged

☐ An Individual ☐ A Corporation ☐ A Partnership ☐ A Joint Venture

The MWBE and/or Disadvantaged status of the undersigned are certified by the City of High Point. The undersigned is prepared to provide the following described work in connection with the above project (*Specify in detail particular work items or parts thereof to be performed*):

at the following price: \$ _____.

You have projected the following commencement date for such work, and the under-signed is projecting completion of such work as follows:

Items	Projected Commencement Date	Projected Completed Date

_____ % of the dollar value of the subcontract will be sub-let to minority / women / disadvantaged contractors. The undersigned will enter into a formal agreement for the above work with you conditioned upon your execution of a contract with the City of High Point.

Date

Name of Minority, Woman & Disadvantaged Contractor

Signature/Title

ATTACHMENT G
LETTER OF INTENT TO PROVIDE MATERIALS OR SUPPLIES

Project _____

To _____
(Vendor)

The undersigned intends to provide materials or supplies in connection with the above project as:

☐ Minority Business Enterprise ☐ Women Business Enterprise ☐ Disadvantaged

☐ An Individual ☐ A Corporation ☐ A Partnership ☐ A Joint Venture

The MWBE and/or Disadvantaged status of the undersigned is certified by the City of High Point. The under-signed is prepared to provide the following materials or supplies in connection with the above project (*Specify in detail particular materials or services to be performed*):

at the following price: \$ _____

You have projected the following delivery for such materials or supplies:

Items	Delivery Date
-------	---------------

_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

_____ % of the dollar value of the subcontract will be sub-let to minority /women / disadvantaged material suppliers or service organizations. The undersigned will enter into a formal agreement for the above items conditioned upon your execution of a contract with the City of High Point.

Date

Name of Minority, Woman, Disadvantaged Supplier

Signature/Title

Attach To Bid

The total value of minority business contracting will be (\$)_____.



GUILFORD COUNTY CONTINUUM OF CARE

Working to End Homelessness in Guilford County

Guilford County Continuum of Care (CoC)

- 45+ Membership-Based Network
- Preventing and Ending Homelessness
- Governed by Membership and Board of Directors
- Guided by a Written Charter and HUD guidelines
- 1 out of 12 CoCs in North Carolina



About Us

Guilford County Continuum of Care
Stronger Together

CoC Strategies for Serving the Homeless



Collaborative Applicant

Partners Ending Homelessness



Coordinated Entry

Ensures individuals and families have fair and equal access to housing based on their needs and strengths



Homeless Management Information System

Data entry and analysis



Best Practices

Has a significant impact in addressing homelessness in Guilford County



Strategic Plan

Under construction

Continuum of Care Membership

High Point Members

Caring Services - Veterans Transitional Housing
Central Carolina Health Network
City of High Point
Cone Health - Triad Health Network
Family Service of the Piedmont - Domestic Violence Shelter
Guilford County Board of Commissioners
Guilford County Department of Social Services
Guilford County Family Justice Center
Guilford County Schools
Guilford County Veteran Services
High Point Housing Authority
Open Door Ministries
Partners Ending Homelessness
Piedmont Triad Apartment Association
Salvation Army of High Point - Family Shelter
Sandhills Center - Guilford County
United Way of Greater High Point
Wake Forest Baptist Health High Point Medical Center
Welfare Reform Liaison Project
West End Ministries - Women's Shelter

Continuum of Care Membership

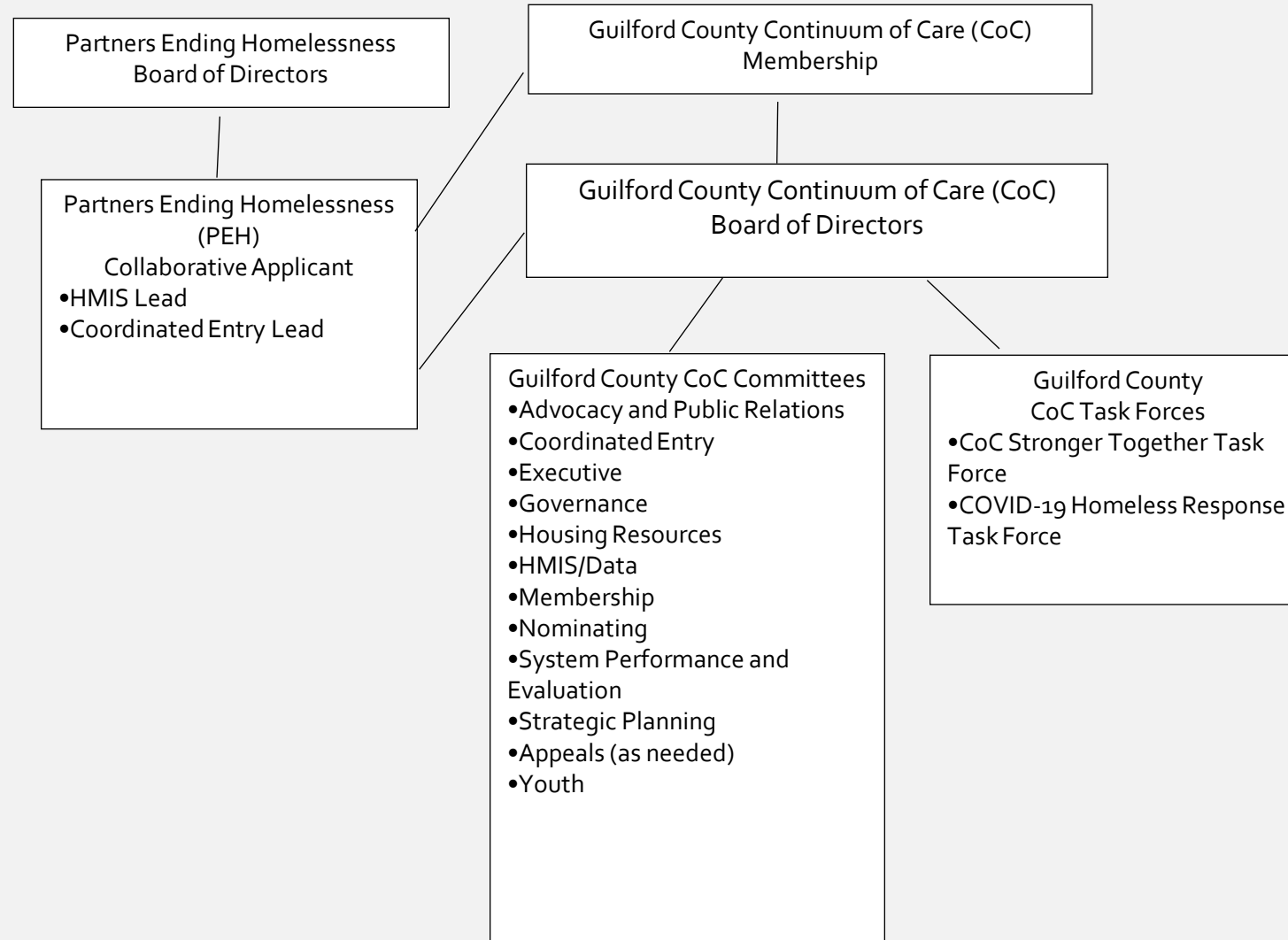
Greensboro Members

Central Carolina Health Network
City of Greensboro
Cone Health - Triad Health Network
Family Service of the Piedmont – Domestic Violence Shelter
Greensboro Homeless Union
Greensboro Housing Authority
Greensboro Housing Coalition
Greensboro Police Department
Greensboro Urban Ministry - Men's Shelter
Guilford County Board of Commissioners
Guilford County Department of Social Services
Guilford County Family Justice Center
Guilford County Schools
Guilford County Veteran Services
Habitat for Humanity of Greater Greensboro
Hadassah
Homeless Union of Greensboro
Interactive Resource Center - Day Shelter
Partners Ending Homelessness
Piedmont Triad Apartment Association

Piedmont Urban Survivor's Union
Psychotherapeutic Services North Carolina
Room at the Inn
Salisbury Veterans Administration Medical Center
Salvation Army of Greensboro - Center of Hope - Family Shelter
Sandhills Center - Guilford County
The Servant Center, Inc. - Veterans Transitional Housing
The Alston Realty Group
Tiny House Community Development, Inc.
United Way of Greater Greensboro
University of NC Greensboro - Center for Housing and Community Studies
Welfare Reform Liaison Project
Women's Resource Center of Greensboro
Youth Focus - Youth Shelter
YWCA of Greensboro - Family Shelter

Guilford County Continuum of Care

(aligned with HUD 24 CFR 578.5)





DATA

HUD and ESG Funding

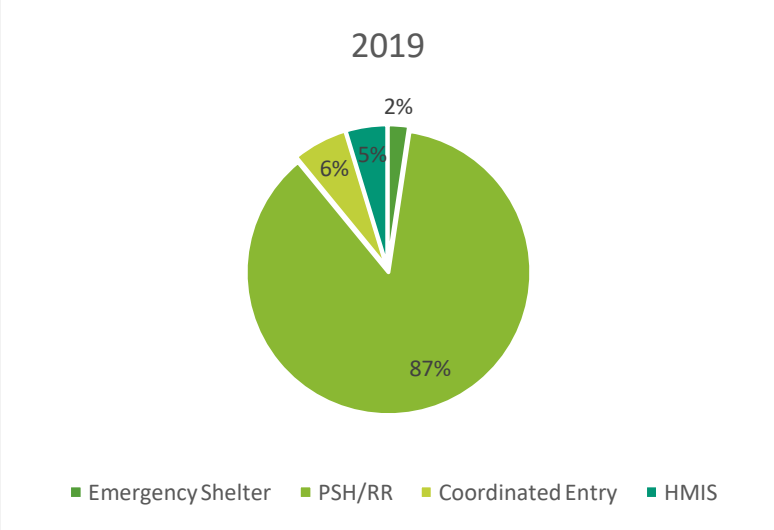
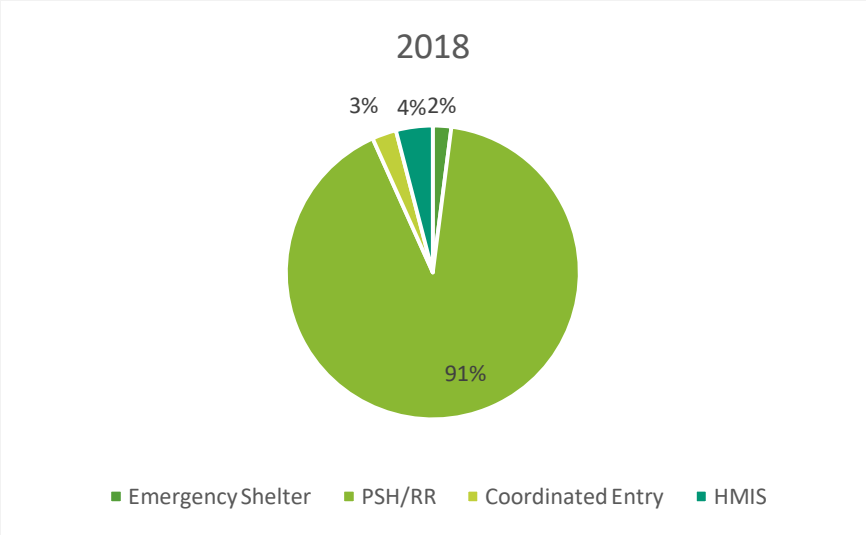
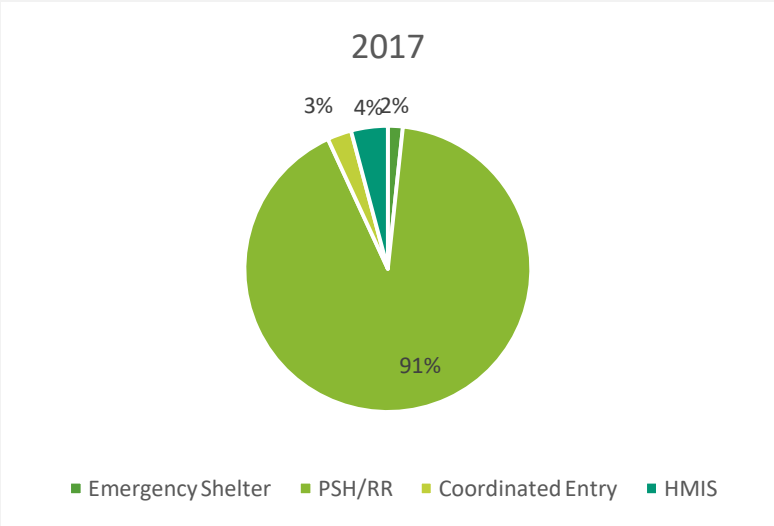
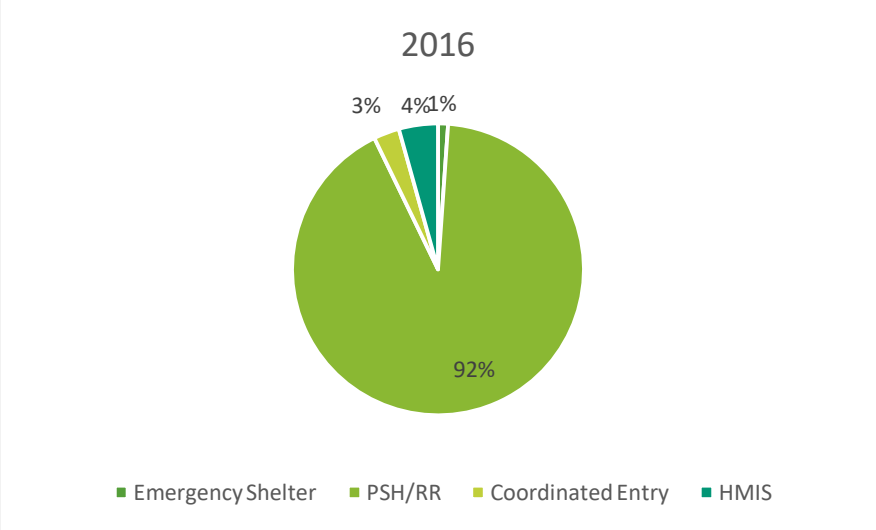
HUD Funding based on GIW				
	2016	2017	2018	2019
PH	\$ 1,748,059.00	\$ 1,840,948.00	\$ 1,881,385.00	\$ 1,908,536.00
SSO (CE)	\$ 60,000.00	\$ 60,000.00	\$ 60,000.00	\$ 149,664.00
HMIS	\$ 49,721.00	\$ 49,721.00	\$ 49,721.00	\$ 69,721.00
	\$ 1,857,780.00	\$ 1,950,669.00	\$ 1,991,106.00	\$ 2,127,921.00
	2016	2017	2018	2019
Emergency Shelter	1%	2%	2%	2%
PSH/RR	92%	91%	91%	87%
Coordinated Entry	3%	3%	3%	6%
HMIS	4%	4%	4%	5%
	100%	100%	100%	100%

ESG Funding				
	2016	2017	2018	2019
Outreach	\$ -			
Emergency Shelter	\$ 23,381.00	\$ 37,080.00	\$ 45,635.00	\$ 57,000.00
Transitional Housing	\$ -			
Rapid Rehousing	\$ 179,759.00	\$ 166,378.00	\$ 170,297.00	\$ 171,886.00
HMIS	\$ 41,310.00	\$ 41,310.00	\$ 41,310.00	\$ 43,048.00
	\$ 244,450.00	\$ 244,768.00	\$ 257,242.00	\$ 271,934.00

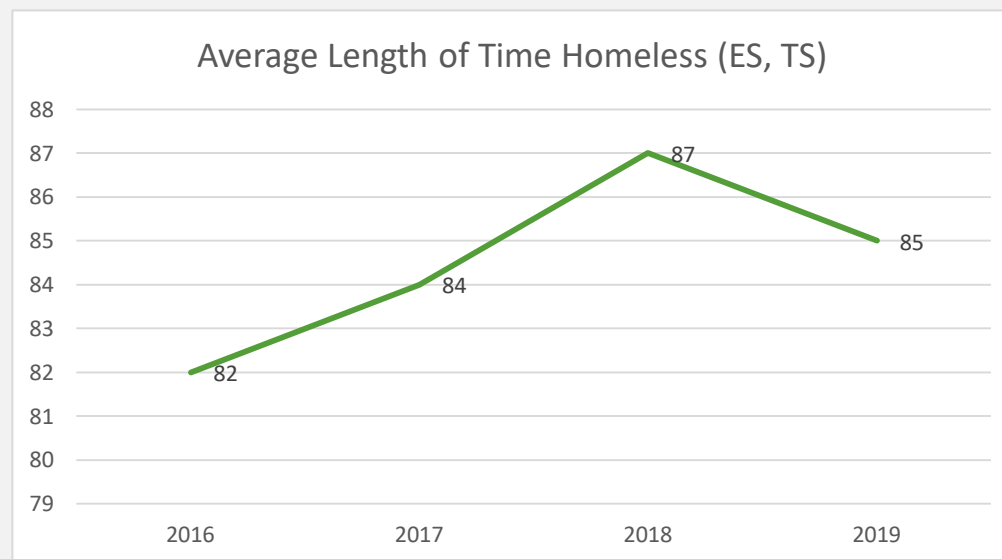
CE – Coordinated Entry
 HMIS – Housing Management Information System
 PH – Permanent Housing
 PSH – Permanent Supportive Housing
 RR – Rapid Rehousing
 SSO – Supportive Services Only

% of Funding from HUD and ESG by Category

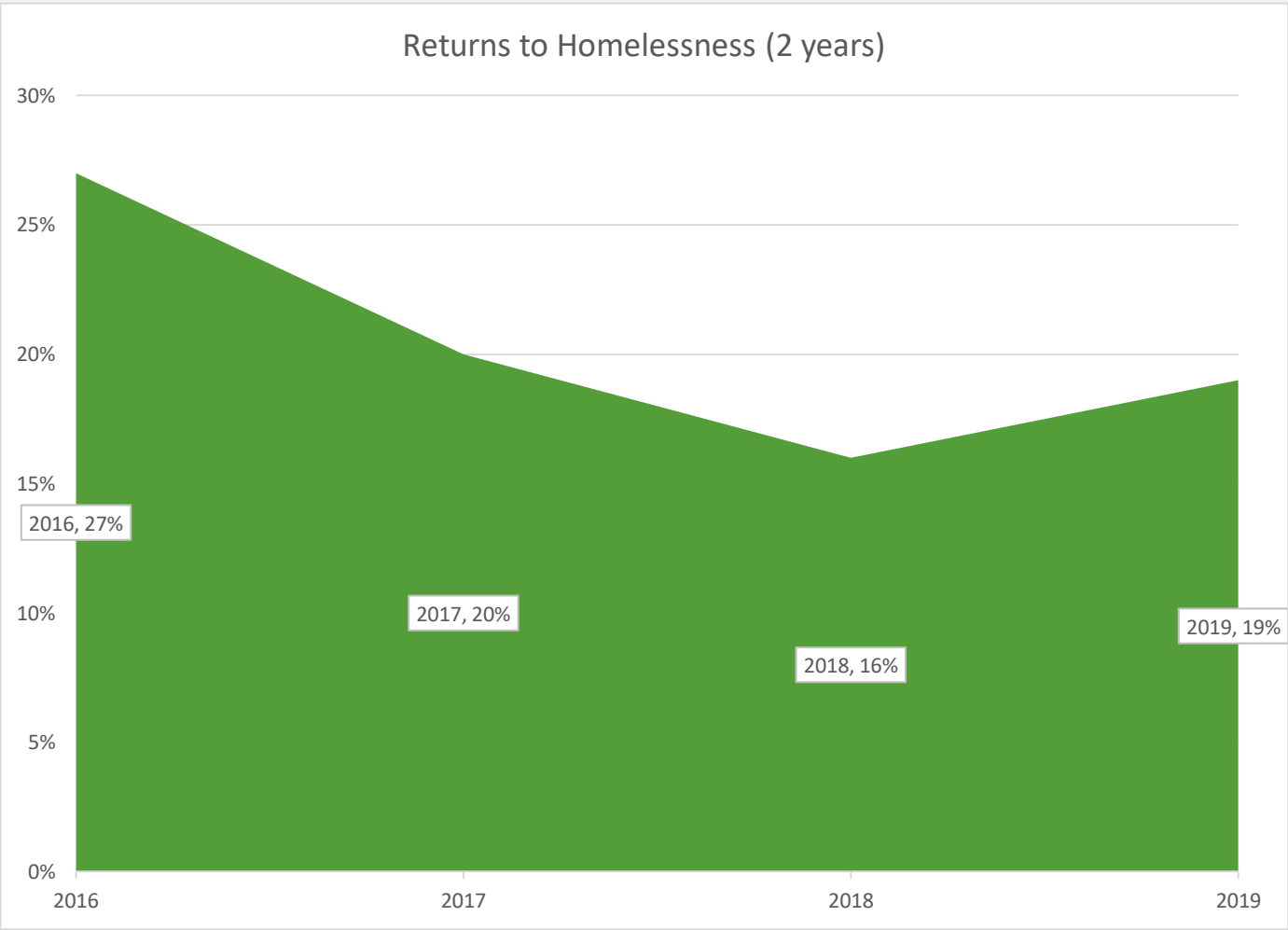
2016 - 2019



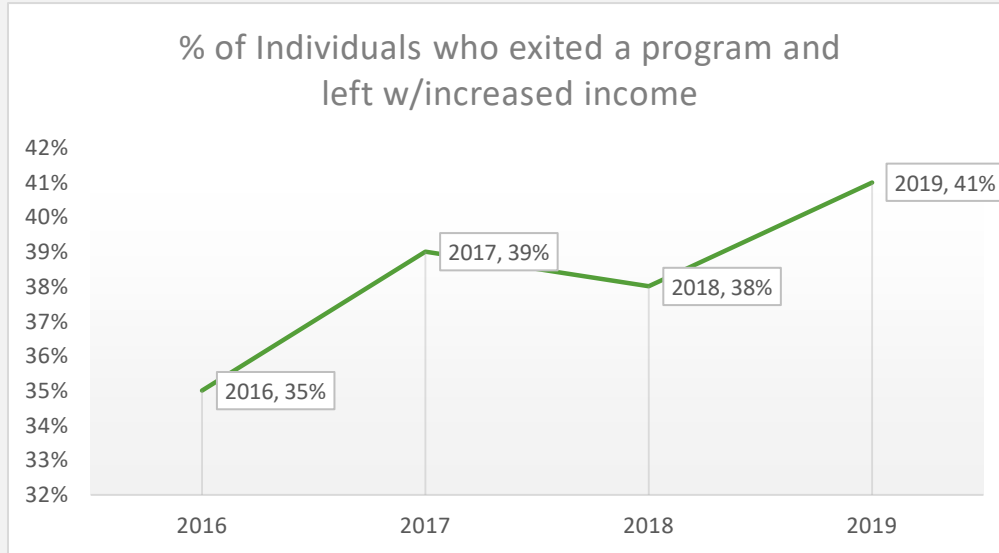
	2016	2017	2018	2019		National Average (2018)	
Average Length of Time Homeless (ES, TS)	82	84	87	85		168 days	
Returns to Homelessness (2 years)	27%	20%	16%	19%		19%	
# of sheltered Individuals	2469	2398	2137	2043	-17%	-4.90%	2015-2018
% of Individuals who exited left w/increased income	35%	39%	38%	41%		33.50%	
# of persons entering ES, TH or PH for 1st time	2424	2445	2870	1980	-18%	-2.70%	2015-2018



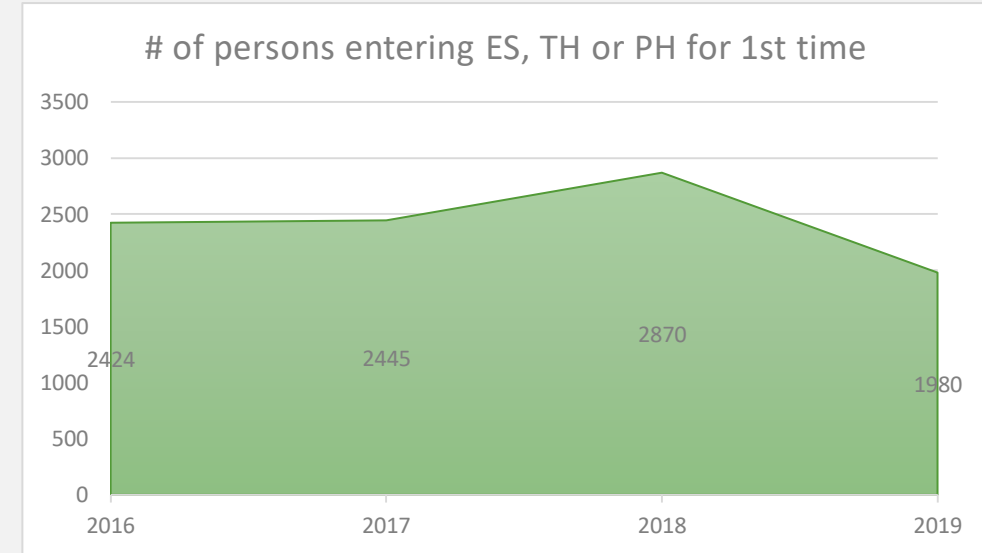
National Average 2018 (HUD): 168 Days



National Average 2018 (HUD): 19%



National Average 2018 (HUD): 33.5%



National change (HUD) from 2015-2018: -2.70%

Guilford County COC change from 2016-2019: -18%

****Data used for this report came from the HUD COC System Performance Measures***

Impact of Separation



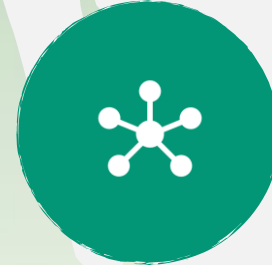
Impact the ability to utilize available housing and supportive services outside of Greensboro...making it more difficult to house individuals and families



Greensboro agencies will be forced to join the Greensboro CoC if they want funding... not collaborative and contrary to the purpose of the CoC



Funding will become fragmented and will be complex for agencies who serve clients in both cities.



Most of Greensboro CoC agencies want to stay a part of the Guilford County CoC and not separate... demonstrated in the Coc's Membership and Board vote to establish the Stronger Together Task Force



Network and collaboration across the city lines will be negatively impacted... shared resources, shared knowledge, information and expertise to help other organizations



THANK YOU