

HIGH POINT FINANCE COMMITTEE MEETING
Thursday, October 16, 2025 - 4:00 PM
Municipal Office Building
211 S. Hamilton Street
High Point, NC 27260

Finance Committee - Mayor Pro Tempore Britt W. Moore, Chair

CALL TO ORDER

Chair Moore called the Finance Committee to order at 4:00 p.m. and stated all Committee members were present.

Present: Chair Britt Moore, Council Member Tim Andrew, Council Member Michael Holmes, and Council Member Monica Peters

PRESENTATION OF ITEMS

2025-422 **Consideration of a Sole Source Contract with North State Resurfacing**

City Council is requested to consider a sole source contract with North State Resurfacing in the amount of \$80,429 for outdoor tennis court repairs at Mohawk Park and Oakview Recreation Center and authorize the appropriate City Official(s) to execute all necessary documents.

Lee Tillery, Parks and Recreation Director, presented a sole source proposal from North State Resurfacing to repair and resurface four outdoor tennis courts, two located at Mohawk Park and two at Oakview Recreation Center. Mr. Tillery noted ongoing issues related to deferred maintenance, including cracking and asphalt expansion due to age and weather. He explained that the vendor utilizes a proprietary resurfacing method previously applied successfully at Washington Terrace, Cedrow, and the Armstrong pickleball courts. The total project cost is \$80,429, and the work is expected to be completed by the end of the year.

Chair Moore asked about the expected lifespan of the resurfacing. Mr. Tillery stated that the oldest courts resurfaced using this proprietary method are at Washington Terrace, and no deterioration has been observed in six years, aside from minor chipping on the outer edges. He noted that the main playing surface has held up very well. In comparison, the tennis courts at Oakview Recreation Center have experienced significant cracking and expansion within a ten-year period, requiring repairs twice during that time.

A motion was made by Chair Moore, seconded by Council Member Andrew, to approve agenda item 2025-422.

The motion passed with the following vote:

Aye: Chair Moore, Council Members: Andrew, Holmes, and Peters

Nay: None

2025-424 **Consideration of a Sole Source Purchase with Aqua Management Partners**

City Council is requested to consider a sole source purchase with Aqua Management Partners in the amount of \$55,000 for erosion tablet feeders for the City Lake Park pool system and authorize the appropriate City Official(s) to execute all necessary documents.

Lee Tillery, Parks & Recreation Director, presented a sole source purchase request for erosion tablet feeders used at City Lake Park. The equipment is manufactured by Aqua Management Partners and is used to disperse chlorine and sodium bisulfate acid to control water pH levels. The vendor supplies the specific product required for the system. Staff recommends approval of a purchase from Aqua Management Partners in the amount of \$55,000. The purchase will supply materials through the start of next year's pool season, with treatment continuing throughout the winter.

In response to Chair Moore, Mr. Tillery stated the pool is not covered during the winter months.

A motion was made by Chair Moore, seconded by Council Member Peters, to approve agenda item 2025-424.

The motion passed with the following vote:

Aye: Chair Moore, Council Members: Andrew, Holmes, and Peters

Nay: None

2025-423 **Consideration of a Contract with Pike Electric**

City Council is requested to consider a contract with Pike Electric in the amount of \$3,150,000 for electrical distribution labor to supplement internal staff and authorize the appropriate City Official(s) to execute all necessary documents.

Tyler Barrier, Electric Utilities Director, presented a request for approval of a contract for electrical distribution labor. He explained that while most electric work is performed by internal staff, a contractor is retained to supplement the workforce and provide scalable labor based on development and project needs. An RFP was advertised through Purchasing, and four vendors submitted proposals that met specifications. Staff recommends awarding the contract to Pike Electric for distribution labor and equipment.

In response to questions regarding the contract amount, Mr. Barrier clarified that the \$3.15 million referenced is the budgeted amount in the department's annual operating budget for external labor. He noted that the spending level is not guaranteed and varies each year depending on workload. The department requests approval up to the budgeted amount to avoid returning to Council for incremental approvals. Evaluation criteria included pricing, capacity to manage the work, past experience, and equipment availability within a defined distance. He also highlighted the benefits of contractor availability during storm events, allowing crews to be staged ahead of severe weather.

A motion was made by Chair Moore, seconded by Council Member Andrew, to approve agenda item 2025-423.

The motion passed with the following vote:

Aye: Chair Moore, Council Members: Andrew, Holmes, and Peters

Nay: None

2025-425 **Consideration of a Contract Renewal with Cigna Healthcare**
City Council is requested to consider a twelve (12) month contract with Cigna Healthcare for coverage for city employees and authorize the appropriate City Official(s) to execute all necessary documents.

Angela Kirkwood, Human Resources Director, presented a request to renew the City's Cigna healthcare contract for the plan year January 1, 2026 through December 31, 2026. She noted that the City provides health and dental insurance for employees and introduced the City's benefits broker, Mr. Mark Browder of Mark III Benefits, to provide an update on plan performance since transitioning to self-funding.

Mr. Browder reported that nationwide healthcare costs continue to rise, with North Carolina being among the highest cost states due in part to consolidation within major healthcare systems. He stated that the City's transition to a self-funded model in 2024 has been successful, allowing reserves of approximately \$2.7 million to be established and reducing the impact of market increases. Claims for the 2025 plan year are trending slightly higher due to maturation of the claims cycle but remain within acceptable levels.

Mr. Browder outlined the renewal terms received from Cigna, explaining that although an increase was initially requested on stop loss coverage, the City's evaluation of alternative pooling levels and risk strategies resulted in a reduction to fixed costs. The projected fixed cost for the upcoming plan year is approximately \$2.3 million, down from \$3.4 million in the current year. He further noted that changes to pooling levels, along with the addition of no new laser protection and a rate cap on future stop-loss increases, mitigate risk exposure for the City.

The net savings to the City is estimated at approximately \$680,000 for the 2026 plan year. Mr. Browder confirmed that employee experience remains unchanged, the plan continues to perform well, and budget planning meetings will continue to support stability and predictability.

Chair Moore thanked Ms. Kirkwood and her staff for their hard work and thanked Mr. Browder for his presentation.

A motion was made by Chair Moore, seconded by Council Member Andrew, to approve agenda item 2025-425.

The motion passed with the following vote:

Aye: Chair Moore, Council Members: Andrew, Holmes, and Peters

Nay: None

ADJOURNMENT

There being no further business to come before the Finance Committee, the meeting adjourned at 4:17 p.m.

Respectfully Submitted,

Britt Moore, Chairman

Attest:

Sandra Keeney, City Clerk