



City of High Point

Meeting Agenda

Finance Committee

Municipal Office Building
211 S. Hamilton Street
High Point, NC 27260

Mayor Pro Tempore Britt Moore, Chair
Committee Members:
Monica Peters
Michael Holmes
Tim Andrew

Cyril Jefferson, Mayor (Alternate)

Thursday, April 17, 2025

4:00 PM

Council Chambers

Finance Committee - Mayor Pro Tempore Britt W. Moore, Chair

CALL TO ORDER

PRESENTATION OF ITEMS

- 2025-135 **Consideration of a Contract with Sharpe Brothers, a Division of Vecellio & Grogan, Inc.**
City Council is requested to consider a contract with Sharpe Brothers, a Division of Vecellio & Grogan, Inc., in the amount of \$3,516,489.87 for annual street resurfacing, and authorize the appropriate City Official(s) to execute all necessary documents.
- 2025-143 **Consideration of Change Order #1 to Precision Management Infrastructure**
City Council is requested to consider Change Order #1 with Precision Management Infrastructure in the amount of \$150,000 and authorize the appropriate City Official(s) to execute all necessary documents.
- 2025-144 **Consideration of an Additional Subscription for the Workday Enterprise Resource Planning (ERP) Project**
City Council is requested to consider the subscription of an additional module in the amount of \$289,003 for the Workday ERP project and authorize the appropriate City Official(s) to execute all necessary documents.

ADJOURNMENT

CITY OF HIGH POINT

AGENDA ITEM



TITLE: Consideration of a Contract with Sharpe Brothers, a Division of Vecellio & Grogan, Inc.

FROM:
Robby Stones
Public Services Director

MEETING DATE:
April 17, 2025

PUBLIC HEARING:
No

ADVERTISED DATE/BY:
February 7, 2025

ATTACHMENTS:

1. Bid Tabulations
 2. 2025 Resurfacing Maps
-

PURPOSE: To award the City of High Point Streets Resurfacing 2025, Bid Number 15-031225, contract to Sharpe Brothers, A Division of Vecellio & Grogan Inc. Based on pavement condition needs, specific streets have been identified to be resurfaced this year.

BACKGROUND: The City of High Point performs contracted street resurfacing on an annual basis. This resurfacing takes place to provide safe and reliable passageways for commuters throughout the city. The list of roads to be resurfaced is generated from a pavement condition survey which is performed every three years that assesses the City's road/pavement ratings. The 2025 contract will consist of resurfacing +/- 18.3 lane miles of roadway throughout the City of High Point.

There were three (3) contractors who submitted bids at the March 12, 2025, bid opening. Sharpe Brothers, A Division of Vecellio & Grogan, Inc. was the lowest bidder.

BUDGET IMPACT: Funds are available in the FY 2024-2025 budget.

RECOMMENDED ACTION REQUESTED: City Council is requested to consider a contract with Sharpe Brothers, a Division of Vecellio & Grogan, Inc., in the amount of \$3,516,489.87 for annual street resurfacing, and authorize the appropriate City Official(s) to execute all necessary documents.

ITEMIZED BID TABULATIONS

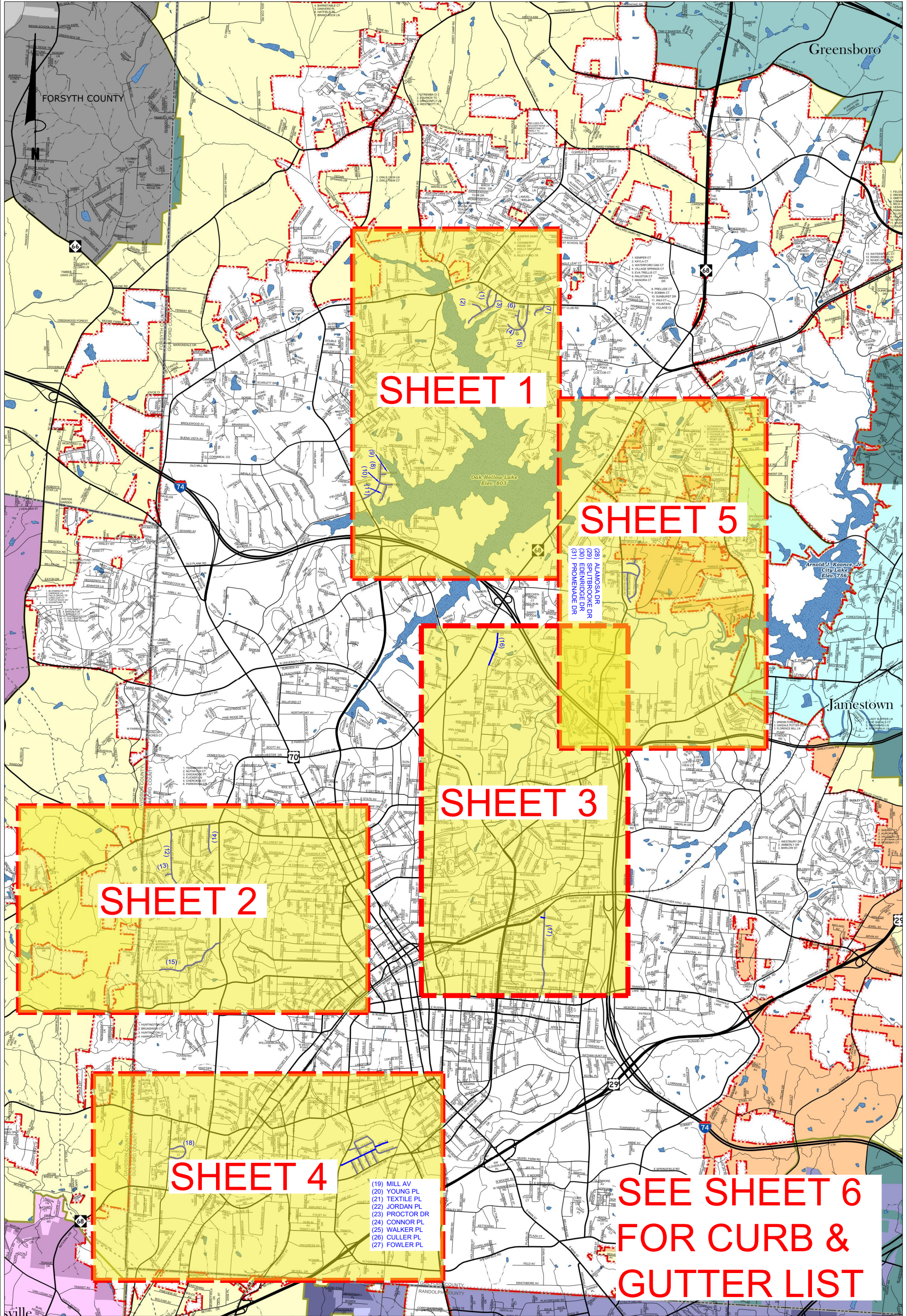
cah

3/12/2025

CITY OF HIGH POINT 2025 STREETS RESURFACING - BID 15-031225				ENGINEER'S ESTIMATE		SHARPE BROS.		BLYTHE CONSTRUCTION INC.		TRUEROCK CONSTRUCTION LLC.	
LINE ITEM	DESCRIPTION	UNITS	QUANTITY	UNIT BID PRICE	AMOUNT BID	UNIT BID PRICE	AMOUNT BID	UNIT BID PRICE	AMOUNT BID	UNIT BID PRICE	AMOUNT BID
1	MOBILIZATION	LS	1	\$ 160,000.00	\$ 160,000.00	\$ 164,597.61	\$ 164,597.61	\$ 185,000.00	\$ 185,000.00	\$ 263,000.00	\$ 263,000.00
2	TRAFFIC CONTROL	LS	1	\$ 128,000.00	\$ 128,000.00	\$ 104,182.58	\$ 104,182.58	\$ 130,000.00	\$ 130,000.00	\$ 369,550.00	\$ 369,550.00
3	ASPHALT CONCRETE SURFACE COURSE TYPE S 9.5C	TN	15,990	\$ 52.00	\$ 831,480.00	\$ 58.79	\$ 940,052.10	\$ 70.00	\$ 1,119,300.00	\$ 95.00	\$ 1,519,050.00
4	BITUMINOUS SURFACE TREATMENT, MAT COAT, NO. 78M STONE	SY	8,810	\$ 1.75	\$ 15,417.50	\$ 1.54	\$ 13,567.40	\$ 1.25	\$ 11,012.50	\$ 3.25	\$ 28,632.50
5	ADJUSTMENT OF MANHOLE RING AND COVER (RAPID SET)	EA	186	\$ 1,100.00	\$ 204,600.00	\$ 1,063.33	\$ 197,779.38	\$ 950.00	\$ 176,700.00	\$ 1,150.00	\$ 213,900.00
6	ADJUSTMENT OF VALVE BOXES (RAPID SET)	EA	132	\$ 1,000.00	\$ 132,000.00	\$ 1,031.25	\$ 136,125.00	\$ 925.00	\$ 122,100.00	\$ 1,120.00	\$ 147,840.00
7	LOWERING AND ADJUSTMENT OF EXISTING MANHOLE RING AND COVER (RAPID SET)	EA	37	\$ 2,200.00	\$ 81,400.00	\$ 1,540.74	\$ 57,007.38	\$ 1,375.00	\$ 50,875.00	\$ 2,150.00	\$ 79,550.00
8	LOWERING AND ADJUSTMENT OF EXISTING VALVE BOX (RAPID SET)	EA	38	\$ 2,000.00	\$ 76,000.00	\$ 1,503.82	\$ 57,145.16	\$ 1,350.00	\$ 51,300.00	\$ 2,100.00	\$ 79,800.00
9	MANHOLE RING AND COVER (MATERIAL COST ONLY)	EA	10	\$ 539.00	\$ 5,390.00	\$ 605.00	\$ 6,050.00	\$ 550.00	\$ 5,500.00	\$ 675.00	\$ 6,750.00
10	VALVE BOXES (MATERIAL COST ONLY)	EA	10	\$ 330.00	\$ 3,300.00	\$ 330.00	\$ 3,300.00	\$ 300.00	\$ 3,000.00	\$ 225.00	\$ 2,250.00
11	MILLING ASPHALT PAVEMENT, 0 - 1.5" (PROFILE MILLING)	SY	3,910	\$ 4.10	\$ 16,031.00	\$ 3.64	\$ 14,232.40	\$ 3.35	\$ 13,098.50	\$ 6.50	\$ 25,415.00
12	MILLING ASPHALT PAVEMENT, 2 - 4" (PROFILE MILLING)	SY	19,890	\$ 4.25	\$ 84,532.50	\$ 3.86	\$ 76,775.40	\$ 3.55	\$ 70,609.50	\$ 7.00	\$ 139,230.00
13	MILLING ASPHALT PAVEMENT, 2"	SY	100,224	\$ 2.92	\$ 292,654.08	\$ 2.88	\$ 288,645.12	\$ 2.65	\$ 265,593.60	\$ 6.00	\$ 601,344.00
14	INCIDENTAL MILLING, VARIABLE DEPTH	SY	5,020	\$ 9.04	\$ 45,380.80	\$ 7.77	\$ 39,005.40	\$ 7.10	\$ 35,642.00	\$ 6.50	\$ 32,630.00
15	PATCHING EXISTING ASPHALT PAVEMENT, 4" DEPTH	TN	4,150	\$ 156.00	\$ 647,400.00	\$ 158.35	\$ 657,152.50	\$ 165.00	\$ 684,750.00	\$ 230.00	\$ 954,500.00
16	EXTRA DEPTH PATCHING OF EXISTING ASPHALT PAVEMENT	TN	15	\$ 200.00	\$ 3,000.00	\$ 158.35	\$ 2,375.25	\$ 485.00	\$ 7,275.00	\$ 500.00	\$ 7,500.00
17	THERMOPLASTIC PAVEMENT MARKING LINES, 4" , 90 MILS	LF	12,295	\$ 1.00	\$ 12,295.00	\$ 0.91	\$ 11,188.45	\$ 1.25	\$ 15,368.75	\$ 0.83	\$ 10,204.85
18	THERMOPLASTIC PAVEMENT MARKING LINES, 8" , 90 MILS	LF	136	\$ 2.31	\$ 314.16	\$ 4.40	\$ 598.40	\$ 8.00	\$ 1,088.00	\$ 4.00	\$ 544.00
19	THERMOPLASTIC PAVEMENT MARKING LINES, 24" , 90 MILS	LF	443	\$ 13.54	\$ 5,998.22	\$ 12.10	\$ 5,360.30	\$ 14.00	\$ 6,202.00	\$ 11.00	\$ 4,873.00
20	THERMOPLASTIC PAVEMENT MARKING SYMBOLS, 90 MILS	EA	14	\$ 135.30	\$ 1,894.20	\$ 165.00	\$ 2,310.00	\$ 125.00	\$ 1,750.00	\$ 150.00	\$ 2,100.00
21	THERMOPLASTIC PAVEMENT MARKING CHARACTERS, 90 MILS	EA	8	\$ 110.00	\$ 880.00	\$ 170.50	\$ 1,364.00	\$ 125.00	\$ 1,000.00	\$ 155.00	\$ 1,240.00
22	ASPHALT BINDER FOR PLANT MIX	TN	936	\$ 618.20	\$ 578,635.20	\$ 597.03	\$ 558,820.08	\$ 600.00	\$ 561,600.00	\$ 600.00	\$ 561,600.00
23	SHOULDER RECONSTRUCTION	SHM	0.16	\$ 4,500.00	\$ 720.00	\$ 24,146.63	\$ 3,863.46	\$ 20,000.00	\$ 3,200.00	\$ 25,000.00	\$ 4,000.00
24	INCIDENTAL STONE	TN	24	\$ 181.31	\$ 4,351.44	\$ 176.25	\$ 4,230.00	\$ 200.00	\$ 4,800.00	\$ 200.00	\$ 4,800.00
25	TOWING ALLOWANCE	DOLLAR	1,850	\$ 1,850.00	\$ 1,850.00	\$ 1,850.00	\$ 1,850.00	\$ 1,850.00	\$ 1,850.00	\$ 1,850.00	\$ 1,850.00
26	REMOVE & REPLACE 2'-6" CONCRETE CURB AND GUTTER	LF	683	\$ 215.00	\$ 146,845.00	\$ 137.50	\$ 93,912.50	\$ 125.00	\$ 85,375.00	\$ 83.00	\$ 56,689.00
27	OWNERS CONTINGENCY ALLOWANCE	EA	1	\$ 75,000.00	\$ 75,000.00	\$ 75,000.00	\$ 75,000.00	\$ 7,500.00	\$ 75,000.00	\$ 75,000.00	\$ 75,000.00
TOTAL BASE BID AMOUNT					\$ 3,555,369.10		\$ 3,516,489.87		\$ 3,688,989.85		\$ 5,193,842.35
ALTERNATE BID #1											
1 ALT	NEWTAC® 5500	KG	4,245	\$ 6.50	\$ 27,592.50			\$ 6.00	\$ 25,470.00	\$ 20.00	\$ 84,900.00
TOTAL BID = BASE BID + ALTERNATE BID AMOUNT					\$ 3,582,961.60		\$ 3,516,489.87		\$ 3,714,459.85		\$ 5,278,742.35

Notes:

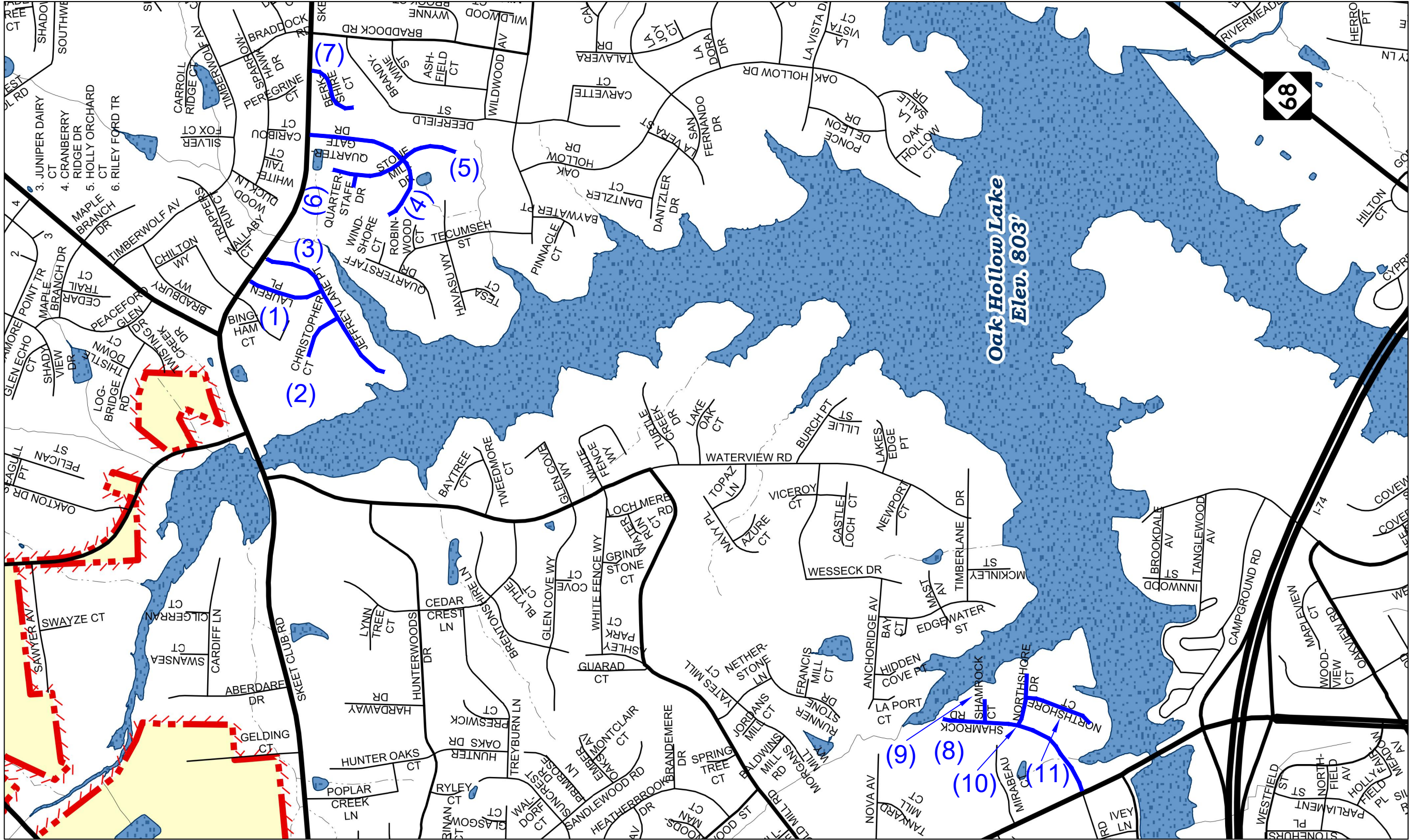
1. No math errors found.
2. Bids opened 3/12/2025.





PUBLIC SERVICES
DEPARTMENT
211 S. HAMILTON STREET
P.O. BOX 230
HIGH POINT, N.C. 27261
TELEPHONE (336) 883-3194
FAX (336) 883-4118

PLAN DRAWINGS FOR
RESURFACING PROJECTS - 2025
CITY OF HIGH POINT
ROADWAY IMPROVEMENTS
HIGH POINT – GUILFORD COUNTY – N.C.



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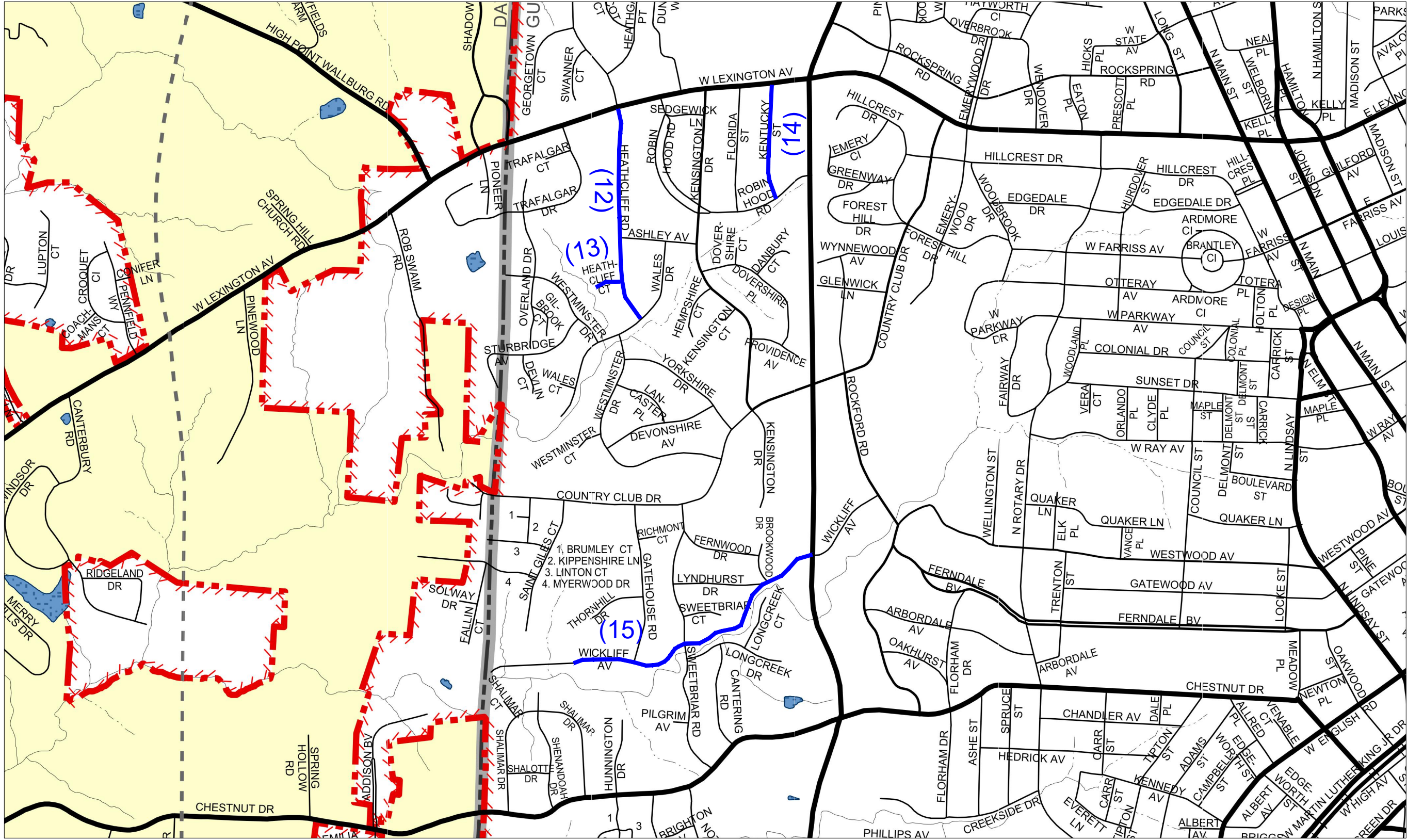
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CITY OF HIGH POINT
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HIGH POINT - GUILFORD COUNTY - N.C.

SHEET NO.

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OF 6

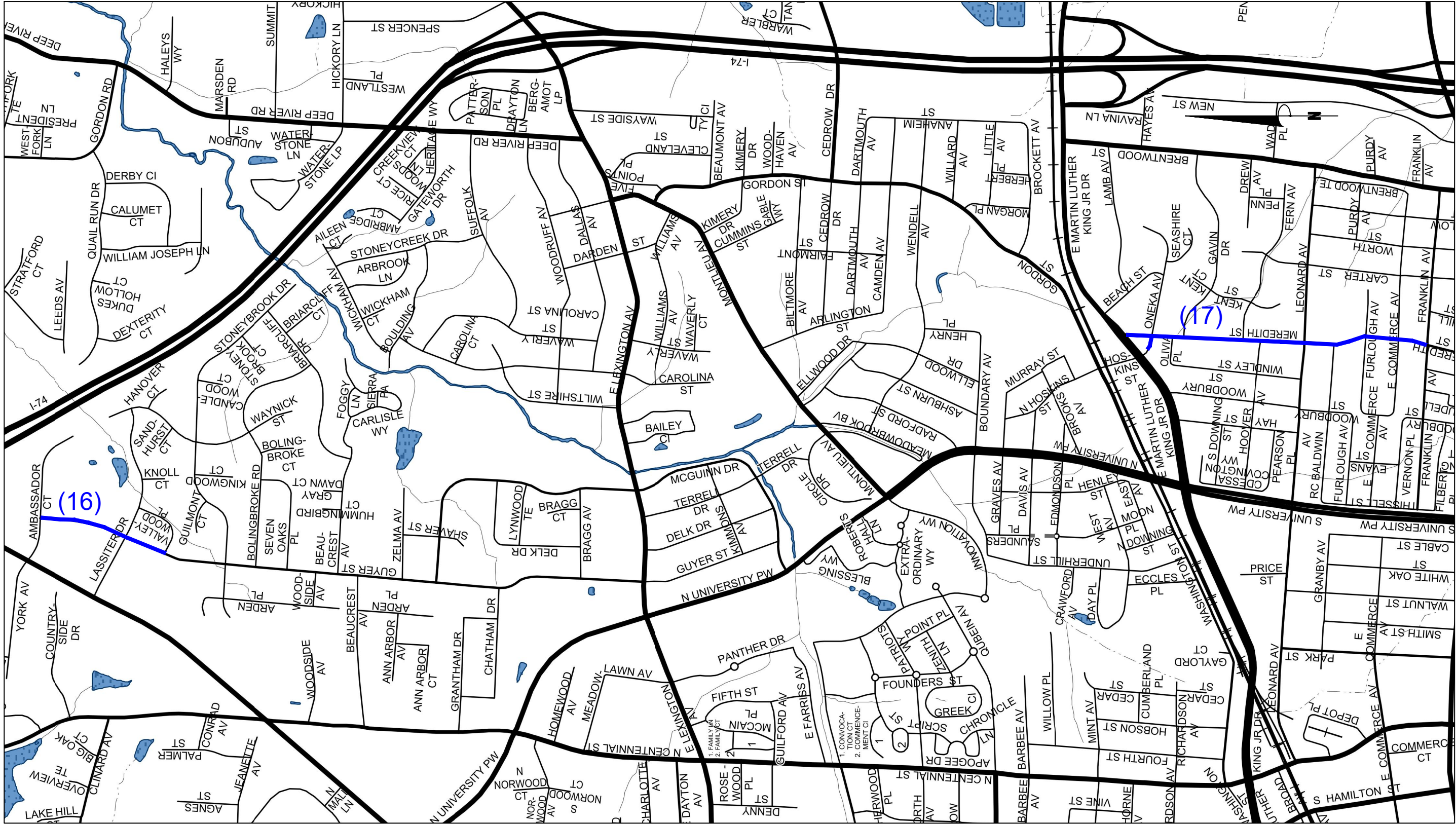


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SHEET NO.
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OF 6



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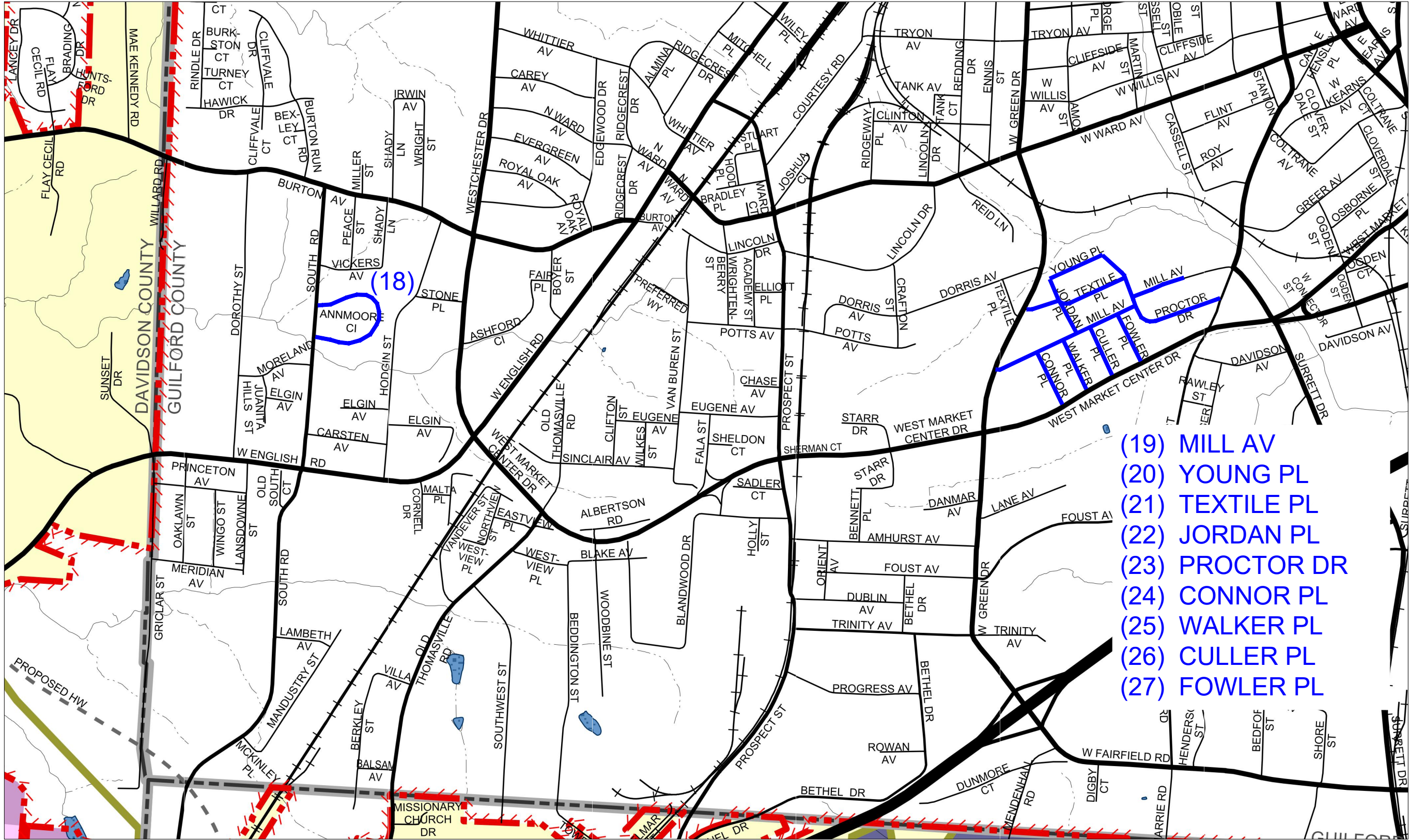
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CITY OF HIGH POINT
ROADWAY IMPROVEMENTS
HIGH POINT - GUILFORD COUNTY - N.C.

SHEET NO.

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OF 6

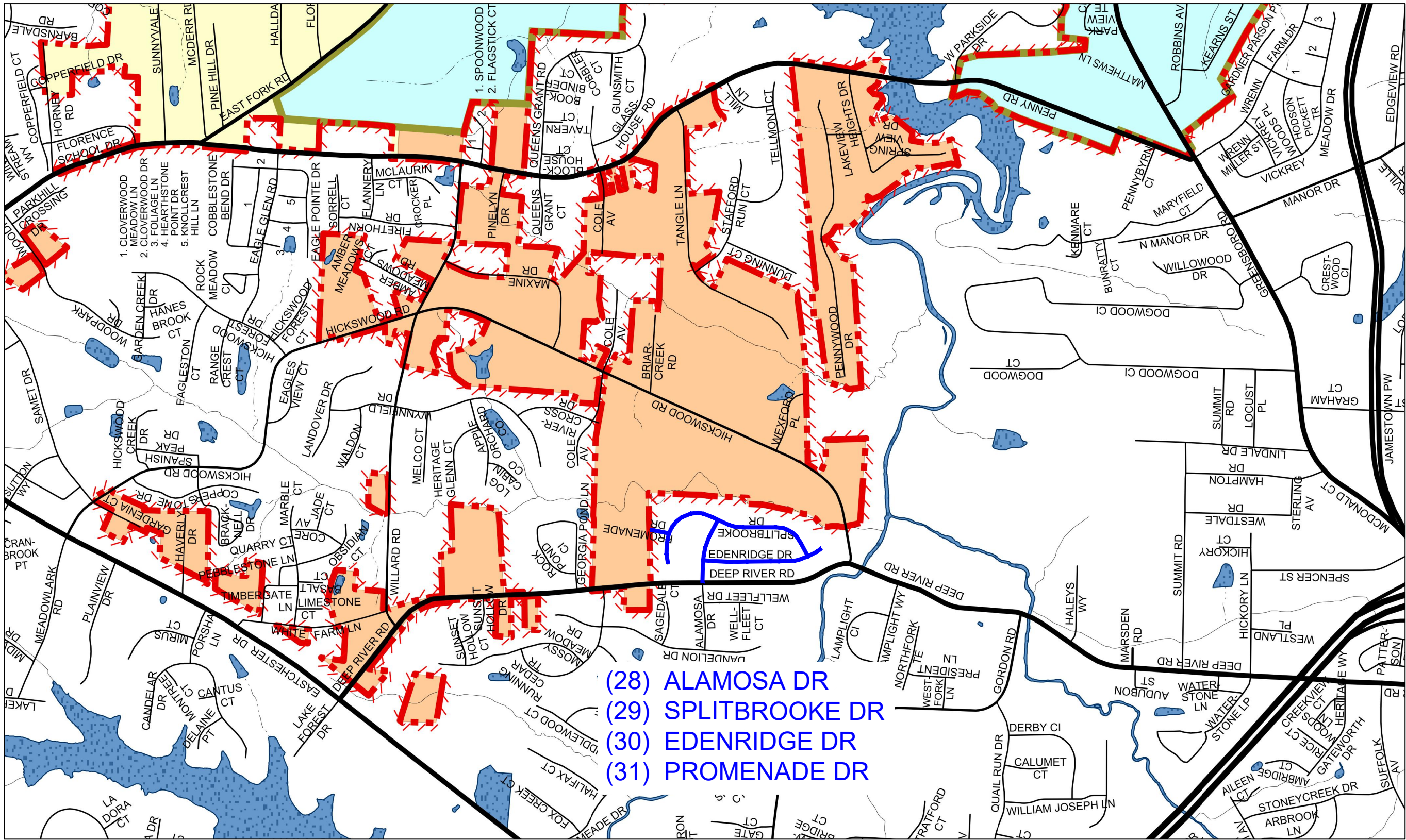


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PLAN DRAWINGS FOR
RESURFACING PROJECTS - 2025
 CITY OF HIGH POINT
 ROADWAY IMPROVEMENTS
 HIGH POINT - GUILFORD COUNTY - N.C.

SHEET NO.
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 OF 6



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PLAN DRAWINGS FOR
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CITY OF HIGH POINT
ROADWAY IMPROVEMENTS
HIGH POINT - GUILFORD COUNTY - N.C.

SHEET NO.
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OF 6

CITY OF HIGH POINT

AGENDA ITEM



TITLE: Consideration of Change Order #1 to Precision Management Infrastructure

FROM:
Robby Stone
Public Services Director

MEETING DATE:
April 17, 2025

PUBLIC HEARING:
No

ADVERTISED DATE/BY:
N/A

ATTACHMENTS:
1. Proposal

PURPOSE: The City budgets on an annual basis for the removal, replacement, or alternative repair methods of city-maintained sidewalks. The Public Services Department seeks approval for a Change Order in the amount of \$150,000.00 with Precision Infrastructure Management for their patented sidewalk trip & fall hazard and curb repair process.

BACKGROUND: The City performs sidewalk replacements or repairs on an annual basis. Since January 2021, the City has identified trip hazards in the Central Business District (CBD), Burns Hill and Emerywood areas. In 2024, all the sidewalk and curb hazards in the CBD were addressed, and with this additional funding, the most severe hazards in Burns Hill and Emerywood will be addressed. The non-intrusive repair method consists of grinding sidewalk and curbing trip hazards. Precision Safe Sidewalks possesses a patented technology to perform this work. This technology is less intrusive than digging and replacing, while much faster and at much less expense. The Public Services Department recommends approval of the contract change order to Precision Management Infrastructure for an amount not to exceed \$150,000, with a new and final contract total of \$218,808.

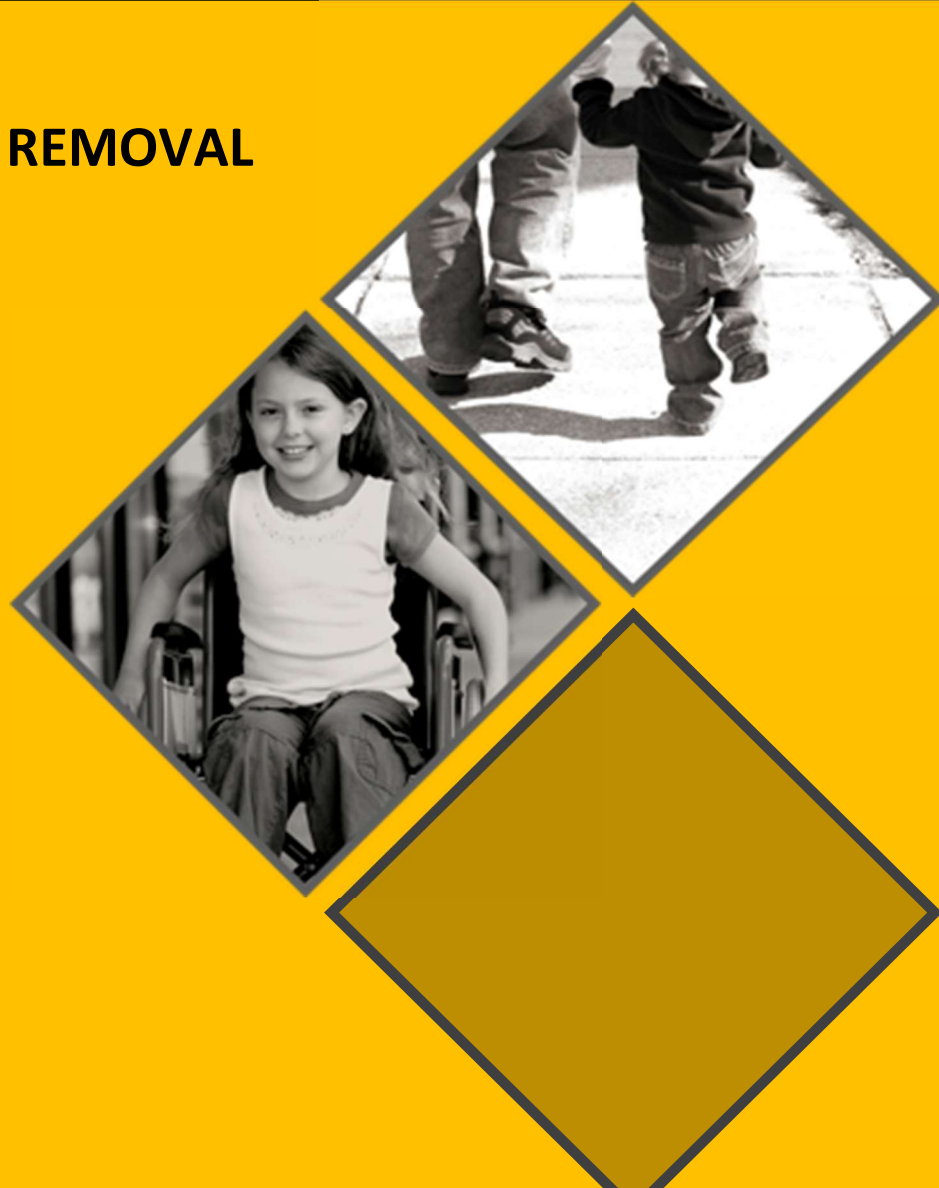
Note: This does not address panels that require full removal and replacement.

BUDGET IMPACT: Funds are available in the FY 2024-2025 budget.

RECOMMENDED ACTION REQUESTED: City Council is requested to consider Change Order #1 with Precision Management Infrastructure in the amount of \$150,000 and authorize the appropriate City Official(s) to execute all necessary documents.

BURNS HILL & EMERYWOOD NEIGHBORHOODS

SIDEWALK TRIP HAZARD REMOVAL SURVEY AND PROPOSAL



April 7, 2025

© 2024 Precision Safe Sidewalks, LLC.

Presented to: Caleb Friedenbach, Streets Superintendent

Submitted by: Casey Penland, Business Development Manager

(800) 734-8891 ext. 323 M: (336) 870-5602 | c.penland@precisionsafesidewalks.com



ESTIMATE: This estimate has been prepared for:

BURNS HILL & EMERYWOOD NEIGHBORHOODS TRIP & FALL HAZARD REMOVAL

Caleb Friedenbach, Streets Superintendent
211 S Hamilton St, High Point, NC 27260
336-943-8029 | caleb.friedenbach@highpointnc.gov

EXECUTIVE SUMMARY:

Using the information provided by Caleb Friedenbach for the City of High Point, Precision Safe Sidewalks conducted a risk assessment in a project area to identify sidewalk hazards that create trip-and-fall liabilities. Our assessment, conducted using the specifications of the Americans with Disabilities Act (ADA), revealed 6,039 trip-and-fall hazards (Vertical Height Displacements):

We observed that the overall sidewalk infrastructure in the assessed area is in generally good structural condition and is an ideal application for our precision-concrete-cutting repair method. While the full assessment identified **6,039 sidewalk trip-and-fall hazards and 414 linear feet of curb hazards**, Precision Safe Sidewalks will repair as many hazards as possible within the City's approved **not-to-exceed budget of \$150,000**. Repairs will be prioritized based on severity and accessibility, and progress will be communicated regularly throughout the project.

Should you request all hazards be repaired, Precision Safe Sidewalks can complete the work in as few as **70 - 80** workdays with 3 technicians. While the sidewalk restoration project is underway, we will:

- ✓ keep the sidewalks in service
- ✓ require no heavy equipment or traffic control
- ✓ remove all debris and recycle the concrete waste materials
- ✓ leave the repaired areas clean and free of trip-and-fall hazards.



ESTIMATED SAVINGS SUMMARY:

We estimate our innovative, proprietary, precision-concrete-cutting method will save the City of High Point more than **\$1,614,074** on this project versus traditional D&R methods.

We would be happy to discuss any aspect of this proposal and look forward to working with the City of High Point to enhance its sidewalk ADA compliance program, reduce liability for trip-and-fall incidents, and improve the safety and walkability of public walkways.

At the City of High Point's request, Precision Safe Sidewalks, LLC. will evaluate additional or alternate locations where our repair services can help stretch funds for sidewalk repairs.

RISK MANAGEMENT:

Vertical Height Displacements (VHDs) with a differential between panels exceeding $\frac{1}{4}$ " are considered accessibility barriers, pose a risk of trip-and-fall incidents, and are non-compliant with the Americans with Disabilities Act Accessibility Guidelines (ADAAG) Public Right of Way Accessibility Guidelines (PROWAG). It is important to note that all VHDs present a potential hazard to both individuals with disabilities and those without and can lead to accessibility barriers and trip-and-fall incidents. Our organization offers a classification system for trip-and-fall hazards based on height differentials, which can provide options for those with limited budgets.

It is worth noting that the risk of a trip-and-fall incident is generally equal for all identified hazards that require repair using our precision concrete cutting process. **Interestingly, customers have informed us that VHDs with a $\frac{1}{4}$ " differential actually result in more incidents than larger VHDs, likely due to the fact that individuals have difficulty perceiving the differential, leading to a higher rate of trip-and-fall incidents.**

**RISK ASSESSMENT HAZARD LOCATIONS
CITY OF HIGH POINT
BURNS HILL NEIGHBORHOOD**



 – VHD 1" to 2½" (Red)

BURNS HILL NEIGHBORHOOD



📍 – VHD ½" to 1" (Blue)

BURNS HILL NEIGHBORHOOD



📍 – VHD ¼" to ½" (Yellow)

EMERYWOOD NEIGHBORHOOD



 – VHD 1" to 2½" (Red)

EMERYWOOD NEIGHBORHOOD



📍 – VHD ½" to 1" (Blue)



METHODOLOGY – PREPARING THIS ESTIMATE:

1. A census was conducted and the following hazards were identified and grouped into three CLASSES and 2 AREAS:

CLASSES & SPECIFICATIONS

VHD 1" to 2½"
VHD ½" to 1"
VHD ¼" to ½"

2. An estimate of inch feet for each CLASS was prepared based on a slope of 1:8 for up to ½" and 1:12 for ½"-2½".
3. A fixed bid was prepared giving the flexibility to choose to repair hazards by CLASS, AREA, or all hazards in the proposal.
4. This project is subject to progress billing.

PRICING **OPTION 1: NOT TO EXCEED \$150,000**

TABLE 1: SIDEWALK TRIP & FALL HAZARDS					
LOCATION		LEAST SEVERE	SEVERE	MOST SEVERE	TOTAL
BURNS HILL	Hazards	802	1,776	362	2,940
	Cost	\$53,254	\$226,027	\$90,476	\$369,757
EMERYWOOD	Hazards	1,148	1,703	248	3,099
	Cost	\$68,338	\$197,029	\$50,940	\$316,306
TOTAL	Hazards	1,950	3,479	610	6,039
	Cost	\$121,591	\$423,055	\$141,416	\$686,063

TABLE 1.5: CURB HAZARDS		
LOCATION	LINEAR FEET	PRICE
BURNS HILL	260	\$6,494
EMERYWOOD	154	\$3,850
TOTAL	414	\$ 10,344

The City of High Point may issue a purchase order not to exceed \$150,000, with an equal allocation of \$75,000 dedicated to repairs in the Emerywood and Burns Hill neighborhoods. Precision Safe Sidewalks will repair as many sidewalk trip hazards as each budget allows, based on a unit rate of \$4.18 per [hazard/sq ft], focusing exclusively on vertical displacements of ½ inch or greater to ensure ADA compliance and reduce liability.



ESTIMATE & PROPOSAL
CITY OF HIGH POINT
PROPOSAL NUMBER PSS CPDW24-221-01

Precision Safe Sidewalks, LLC.
Raleigh NC | Charlotte NC
Mechanicsville VA | Charleston WV
Washington DC | Albany NY | Western PA
Office/Fax: (800) 734-8891
www.precisionsafesidewalks.com

Progress will be communicated regularly, and the City will be notified as each neighborhood's budget approaches its limit. A final summary of repairs will be provided upon completion. Hazards under ½ inch and areas unsuitable for our process will be documented but excluded from this scope unless otherwise directed.



SCOPE OF WORK:

The scope of work includes identifying, measuring, recording, marking, and repairing the sidewalk hazards noted in our census at a slope of 1:8 for up to ½" and 1:12 for ½"-2½" (handicap ramps at 1:12), and removing approximately 4151 lbs. of concrete debris from the area. Typically, we recycle this debris.

AVERAGE PRICE PER SQUARE FOOT: \$4.18

There are 83,702 total square feet in the project area. Precision Safe Sidewalks' average price per square foot for the total project is \$4.18. While Precision Safe Sidewalks does not conduct Demolish & Replacement – (D&R) work, we can estimate that it would cost approximately \$15.00 per square foot for the City of High Point to demolish and replace the project area using a third party. Estimated D&R costs for the City of High Point would include:

- Cost of concrete – \$100 per cubic yard
- Underground scanning for lines, wires, utilities
- Tree and root removal
- Hydro excavation to remove soil with pressurized water near underground utilities
- Labor and Break up to remove existing concrete
- Labor to Pour, Form, Level, Finish, Float & Cut control joints.
- Fuel for multiple site visits to repair or break-up, remove, pour, remove forms, and restore adjacent items
- Equipment such as a backhoe, vehicle to transport backhoe, utility vehicle, and dump truck to remove debris
- Miscellaneous materials to prepare concrete
- Landscape repair

TABLE 3: COST PER SQUARE FOOT
\$4.18

ESTIMATED SAVINGS: \$1,614,074

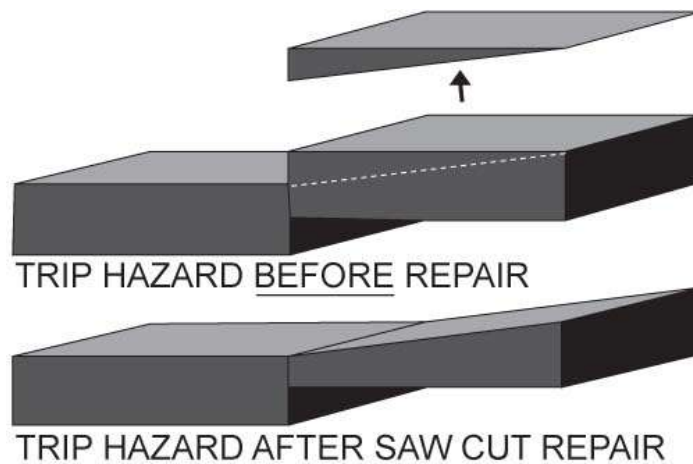
If all the panels were demolished and replaced by a third party at a replacement cost of \$15.00 per square foot, we estimate the City of High Point will save more than \$1,614,074 by using Precision Safe Sidewalks proprietary repair process.

REPAIR SCHEDULE & DURATION: 25 – 30 Days

When scheduled, we estimate the repairs for all hazards on the property will require 25 to 30 workdays with the note that wet weather days will delay our operations. We will remove small sections (10' to 15') of sidewalk from service for periods that range from 3 minutes to 45 minutes and will control all traffic around these areas while they are being repaired. No assistance will be required from the City of High Point, although we welcome site visits, evaluations, or inspections at your convenience at any time.

REPAIR SPECIFICATIONS:

1. Three measurements will be taken of every hazard:
 - Height¹ – the highest point of the hazard
 - Height² – the lowest point of the hazard
 - Length
 - Full Address Location
2. Hazards will be removed from the full length of the panel (full edge-to-edge repair);
3. Sidewalks will be repaired at a slope of 1:8 for up to ½" and 1:12 for ½"-2½"
4. Handicap ramps or special areas will be repaired at a slope of 1:12. Debris from repaired areas will be collected and removed
5. A dust abatement system will be used during all repair operations
6. The repaired area will be smooth and uniform with a coefficient of friction exceeding OSHA requirements for public walkways
7. A detailed, auditable invoice will be presented for every repair.



WARRANTY:

Precision Safe Sidewalks, LLC. guarantees its work as follows:

1. All trip and fall hazard repairs will have a zero point of differential in height with the adjacent panel.
2. Repairs will affect only the panel causing the hazard; adjacent panels or immovable objects will be unaffected.
3. The slope of all repairs will be at your specification. For this estimate, we have assumed a repair slope of 1:8; however, 1:10 or 1:12 may also be selected.
4. The repaired surface will exceed OSHA requirements for friction on public walkways.



ESTIMATE & PROPOSAL
CITY OF HIGH POINT
PROPOSAL NUMBER PSS CPDW24-221-01

Precision Safe Sidewalks, LLC.
Raleigh NC | Charlotte NC
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Washington DC | Albany NY | Western PA
Office/Fax: (800) 734-8891
www.precisionsafesidewalks.com

SAFETY:

Precision Safe Sidewalks, LLC. has an impeccable safety record: we use OSHA-approved equipment, certify all employees who work directly in trip and fall hazard repair, and utilize outstanding safety practices for both employees and the public who may be using the walkways we are repairing. We have worked in dense urban, high-pedestrian-traffic areas and universities, as well as residential neighborhoods and historic districts to complete projects without incident. Our clients often receive unsolicited compliments for the work we have performed for them.

INSURANCE and INCORPORATION:

Precision Safe Sidewalks, LLC, is a corporation registered in the state of South Carolina with Certificates of Authority to operate in North Carolina, Virginia, West Virginia, Pennsylvania, New York, and the District of Columbia. We serve the entire states of North Carolina, Virginia, West Virginia, and the District of Columbia. Proof of liability, workers compensation, and auto insurance will be provided as requested.

SOLE SOURCE:

Due to the nature of our business, and in lieu of the competitive bidding process, frequently we have been asked to provide documentation that our technology relies upon proprietary methods, information, exclusive licenses, and/or patented equipment that have been issued by the U.S. Patent and Trademark office.

PSS is a franchisee of Precision Concrete Cutting (PCC). Within the states of North Carolina, Virginia, West Virginia, Pennsylvania, New York, and the District of Columbia, PSS is the sole party and sole licensee (license number: PCCVA2008A) to utilize PCC's proprietary training and method for identifying and removing sidewalk trip hazards. PSS also uses proprietary technology as described by the following patent numbers:

U.S. Pat. No. 11,628,596
U.S. Pat. No. 9,759,559
U.S. Pat. No. 9,494,407

Generally, these patents apply to the equipment and dust abatement system used by Precision Safe Sidewalks, LLC and enable us to provide the best available trip-and-fall hazard removal service to our clients. PSS also utilizes various trade secrets to conduct its work using its proprietary process for identifying, analyzing, and removing sidewalk trip hazards. As shown by the quality of our work, we use these trade secrets to provide unparalleled results for our customers. PSS also utilizes proprietary, copyright-protected software for the collection, organization, analysis, and presentation of trip hazards. This allows us to provide the most thorough and detailed sidewalk hazard surveys, which is the vital first step to an effective sidewalk asset management program.

A sole source letter is available upon request.

US GREEN BUILDING COUNCIL MEMBER

As a member of the Green Building Council, we track savings from the use of our service, which is a green building practice. For this project, we estimate savings will include:



The U.S. Green Building Council (USGBC) is a 501(c)(3) nonprofit membership organization with a vision of a sustainable built environment within a generation. Its membership includes corporations, builders, universities, government agencies, and other nonprofit organizations. USGBC is dedicated to expanding green building practices and education and its LEED® (Leadership in Energy and Environmental Design) Green Building Rating System™.

GREEN PARAMETERS:

Estimated Natural Resources Saved:

- between 1,841 and 1,953 tons of waste concrete from removal and landfills (27,901 cubic feet of concrete at an average weight of 132 to 140 lbs. per cubic foot)
- approximately same amount of materials and resources to replace the concrete that was removed

Estimated Fossil Fuels Saved: 2,945 gallons

- hauling equipment to and from the site to remove sidewalks
- operating backhoe equipment to break up and remove concrete
- round trip transportation of 1,841 to 1,953 tons of debris to the landfill
- round trip transportation of new materials to replace the removed sidewalks

Estimated Greenhouse Gas Emissions Avoided: 274.6 Metric Tons CO₂

Our clients often wonder what reducing carbon dioxide (CO₂) emissions from repairing sidewalks means in everyday terms – instead of demolishing and replacing them. We have taken the parameters from your project and used the Greenhouse Gas Equivalencies Calculator (provided by the US Environmental Protection Agency) to help us understand just that. For this project, an estimated 274.6 *Metric Tons of CO₂* – *Carbon Dioxide or CO₂ equivalent gases will not be produced*: This is the result of repairing the trip-and-fall hazards on sidewalks versus demolishing the sidewalk panels and sending them to the landfill.



PICTURES & SPECIAL CASES:

Pictures of VHD hazard examples and Special Cases in the project area are included in Exhibit A.

Some sidewalk panels were cracked but serviceable – if the hazard around the crack was repaired; if a panel had 2 or more cracks, no repair work was estimated. Generally, if a panel had one or two cracks and was serviceable, repairs were estimated and included in the totals above. These numbers are small and not significant.

There are also curb trip-and-fall hazards created by sunken sidewalk panels at points of egress. Precision Safe Sidewalks, LLC, can repair these curbs using its precision concrete cutting process. Completed curb repairs will be finished with a beveled edge similar to examples included in Exhibit B.

CONFIDENTIALITY:

This copyrighted material is presented by Precision Safe Sidewalks, LLC. to the City of High Point for the purpose of evaluating an offer to provide trip-and-fall hazard removal services. These literary, graphic, and pictorial works may not be reproduced or retransmitted in any form and the information presented in this proposal may not be disseminated without express written consent.

PROJECT INITIATION:

When advised of acceptance of this proposal, Precision Safe Sidewalks will assign an Operations Manager for the project who will conduct a kick-off meeting with the project manager assigned by **the** City of High Point. During this meeting, we will discuss:

- Project Strategy and starting location
- Project Schedule and workdays
- Special scheduling requests
- Reporting on progress
- General specifications for repairs
- Contact information
- Additional City of High Point requirements

EXHIBIT A: Burns Hill Sample Hazards



VHD 1" to 2½"
TRIP AND FALL HAZARD
Repairable using Precision
Concrete Cutting Process



VHD 1" to 2½"
TRIP AND FALL HAZARD
Repairable using Precision
Concrete Cutting Process



VHD 1" to 2½"
TRIP AND FALL HAZARD
Repairable using Precision
Concrete Cutting Process

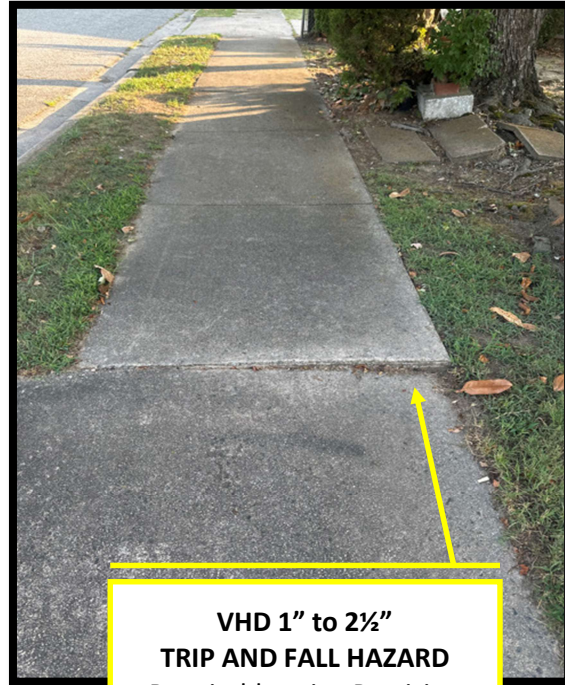


VHD 1" to 2½"
TRIP AND FALL HAZARD
Repairable using Precision
Concrete Cutting Process

Burns Hill Sample Hazards



VHD 1" to 2½"
TRIP AND FALL HAZARD
Repairable using Precision
Concrete Cutting Process



VHD 1" to 2½"
TRIP AND FALL HAZARD
Repairable using Precision
Concrete Cutting Process



VHD 1" to 2½"
TRIP AND FALL HAZARD
Repairable using Precision
Concrete Cutting Process



VHD 1" to 2½"
TRIP AND FALL HAZARD
Repairable using Precision
Concrete Cutting Process

Emerywood Sample Hazards



VHD 1" to 2½"
TRIP AND FALL HAZARD
 Repairable using Precision
 Concrete Cutting Process



VHD 1" to 2½"
TRIP AND FALL HAZARD
 Repairable using Precision
 Concrete Cutting Process



VHD 1" to 2½"
TRIP AND FALL HAZARD
 Repairable using Precision
 Concrete Cutting Process



VHD 1" to 2½"
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 Concrete Cutting Process

Emerywood Sample Hazards



VHD 1" to 2½"
TRIP AND FALL HAZARD
Repairable using Precision
Concrete Cutting Process



VHD 1" to 2½"
TRIP AND FALL HAZARD
Repairable using Precision
Concrete Cutting Process



VHD 1" to 2½"
TRIP AND FALL HAZARD
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Concrete Cutting Process



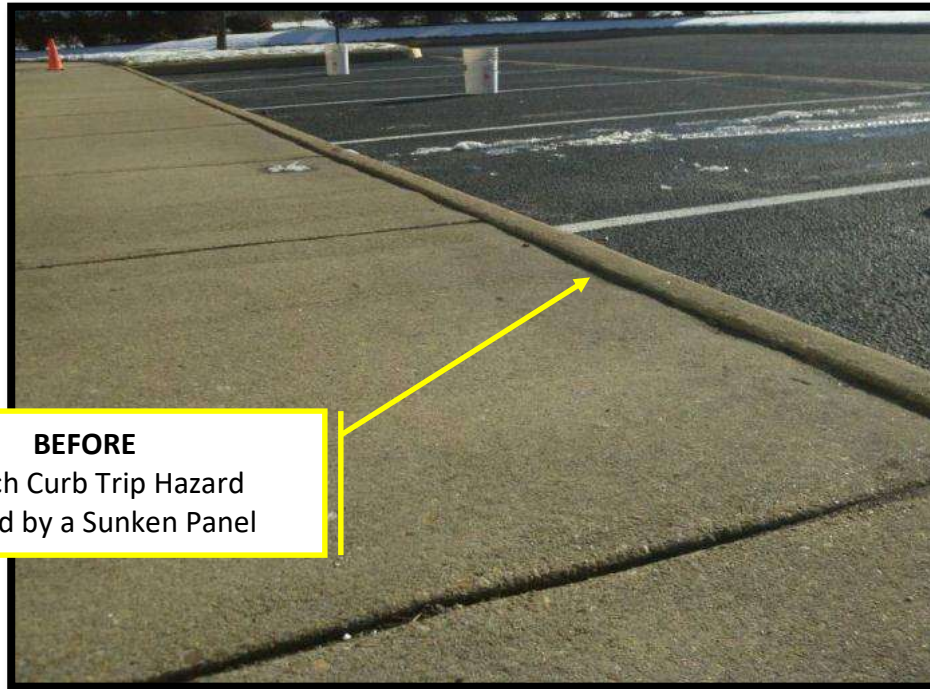
VHD 1" to 2½"
TRIP AND FALL HAZARD
Repairable using Precision
Concrete Cutting Process

EXHIBIT B

Sidewalk Trip-and-Fall Hazard Repair Example



Curb Repair Examples



BEFORE

1+ Inch Curb Trip Hazard
Created by a Sunken Panel



AFTER

Curb Trip Hazard Removed
Now Level with Sidewalk Panel

AFTER
Curb Trip Hazard Removed
Curbs Level with Sidewalk Panel



AFTER
Curb Trip Hazard Removed
Beveled Edge Restored

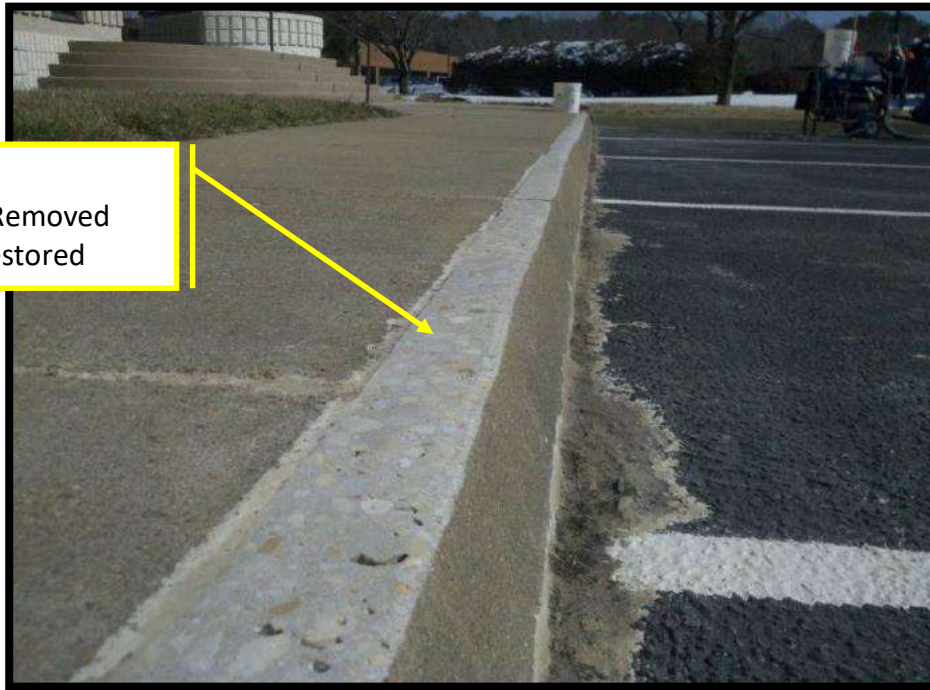


EXHIBIT D

Slope Specifications from Americans with Disabilities Act

303.3 Beveled. Changes in level between $\frac{1}{4}$ inch (6.4 mm) high minimum and $\frac{1}{2}$ inch (13 mm) high maximum shall be beveled with a slope not steeper than 1:2.

Advisory 303.3 Beveled. A change in level of $\frac{1}{2}$ inch (13 mm) is permitted to be $\frac{1}{4}$ inch (6.4 mm) vertical plus $\frac{1}{4}$ inch (6.4 mm) beveled. However, in no case may the combined change in level exceed $\frac{1}{2}$ inch (13 mm). Changes in level exceeding $\frac{1}{2}$ inch (13 mm) must comply with 405 (Ramps) or 406 (Curb Ramps).

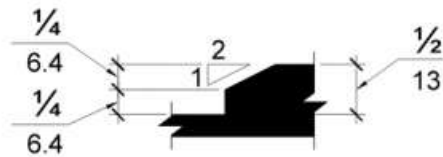


Figure 303.3
Beveled Change in Level

303.4 Ramps. Changes in level greater than $\frac{1}{2}$ inch (13 mm) high shall be *ramped*, and shall comply with 405 or 406.

405 Ramps

405.1 General. *Ramps* on *accessible* routes shall comply with 405.

EXCEPTION: In *assembly areas*, aisle *ramps* adjacent to seating and not serving *elements* required to be on an *accessible* route shall not be required to comply with 405.

405.2 Slope. *Ramp* runs shall have a *running slope* not steeper than 1:12.

EXCEPTION: In existing *sites*, *buildings*, and *facilities*, *ramps* shall be permitted to have *running slopes* steeper than 1:12 complying with Table 405.2 where such slopes are necessary due to *space* limitations.

TECHNICAL

CHAPTER 4: ACCESSIBLE ROUTES

Table 405.2 Maximum Ramp Slope and Rise for Existing Sites, Buildings, and Facilities

Slope ¹	Maximum Rise
Steeper than 1:10 but not steeper than 1:8	3 inches (75 mm)
Steeper than 1:12 but not steeper than 1:10	6 inches (150 mm)

1. A slope steeper than 1:8 is prohibited.

Advisory 405.2 Slope. To accommodate the widest range of users, provide ramps with the least possible running slope and, wherever possible, accompany ramps with stairs for use by those individuals for whom distance presents a greater barrier than steps, e.g., people with heart disease or limited stamina.



ESTIMATE & PROPOSAL
CITY OF HIGH POINT
PROPOSAL NUMBER PSS CPDW24-221-01

Precision Safe Sidewalks, LLC.
Raleigh NC | Charlotte NC
Mechanicsville VA | Charleston WV
Washington DC | Albany NY | Western PA
Office/Fax: (800) 734-8891
www.precisionsafesidewalks.com

NOTES

1. PSS priced this proposal based on the customer's approved repair specifications. The ADA's guidance on sidewalk repair is provided in Exhibit D for the customer's review (see sections 303 and 405). Approval of this project by any method is approval of the specifications/slopes priced in the proposal.
2. PSS repairs only those uneven sidewalk panels specifically approved by you, our customer, and therefore makes no guarantee that the property is free of uneven sidewalk hazards or other trip hazards. Once on site, PSS may not complete an approved repair(s) in some cases because: (a) a hazard's actual measurement at the time of repair exceeds approved customer specifications, and/or (b) in the crew leader's judgment, our repair attempt would cause further damage to the concrete slab or be insufficient to satisfactorily remove the existing hazard and/or mitigate its potential liability. Such excluded hazards, if any, will be left "as found" and will require customer's alternative remedy.
3. After the project is completed, new trip-and-fall hazards may occur or reoccur due to tree roots, water, settling, and other natural and man-made causes outside of PSS' control. Upon completion of the project, PSS is not liable for any related claims, losses, or damages. PSS is not responsible for cracks or defects in poured concrete that may exist due to materials or methods used by original installer.
4. While we endeavor to perform our services in a professional, thorough, and workmanlike manner, we work with hundreds or thousands of hazards on each job and therefore cannot make any guarantees or warranties regarding the completeness of hazard removal. Should you identify any hazards that were missed, whether within the specified scope of this project or not, please contact us and we will work with you to address them.
5. PSS is an equal opportunity employer. PSS does not and shall not discriminate on the basis of race, color, religion (creed), gender, gender identity, gender expression, age, national origin (ancestry), disability, marital status, sexual orientation, or military status, in any of its activities or operations. These activities include, but are not limited to, hiring and firing of staff, selection of volunteers and vendors, and provision of services. We are committed to providing an inclusive and welcoming environment for all members of our staff, volunteers, subcontractors, vendors, and clients. We will not discriminate and will take affirmative action measures to ensure against discrimination in employment, recruitment, advertisements for employment, compensation, termination, upgrading, promotions, and other conditions of employment against any employee or job applicant on the bases of race, color, religion (creed), gender, gender identity, gender expression, age, national origin (ancestry), disability, marital status, sexual orientation, or military or veteran's status.
6. PSS is committed to providing a safe environment for all its employees free from discrimination on any ground and from harassment at work including sexual harassment. PSS will treat all incidents seriously and promptly investigate all allegations of sexual harassment. Any person found to have sexually harassed another will face disciplinary action, up to and including dismissal from employment. All complaints of sexual harassment will be taken seriously and treated with respect and in confidence. No one will be retaliated against for making such a complaint. Sexual harassment is unwelcome conduct of a sexual nature which makes a person feel offended, humiliated, and/or intimidated. It includes situations where a person is asked to engage in sexual activity as a condition of that person's employment, as well as situations which create an environment that is hostile, intimidating, or humiliating for the recipient. Sexual harassment may involve one or more incidents, and actions constituting harassment may be physical, verbal, or non-verbal.
7. In accepting any portion of this proposal, if you certify that a job or project is not subject to prevailing wage, and it is later determined to be a prevailing wage job, there will be a 30% upcharge or the calculated additional cost of the wages, whichever is greater.



ESTIMATE & PROPOSAL
CITY OF HIGH POINT
PROPOSAL NUMBER PSS CPDW24-221-01

Precision Safe Sidewalks, LLC.
Raleigh NC | Charlotte NC
Mechanicsville VA | Charleston WV
Washington DC | Albany NY | Western PA
Office/Fax: (800) 734-8891
www.precisionsafesidewalks.com

8. Although drawn by PSS, this Agreement shall – in the event of any dispute over its meaning or application – be interpreted fairly and reasonably and neither more strongly for nor against either Party.

9. The undersigned (the “Customer”) hereby engages Precision Safe Sidewalks (“PSS”) and agrees to the terms and conditions set forth below. PSS removes only those trip-and-fall hazards specifically requested by customers. PSS makes no guarantee or representation that the property is free of trip-and-fall hazards after the contract is completed. In addition, PSS only performs certain trip-and-fall hazard repairs. Among other things, PSS does not remove and replace sidewalk. Furthermore, to preserve clients’ budgets, PSS typically does not perform any repair at or around any sidewalk slab that requires demolition and replacement (D&R). Also, it is recognized that after completion of the contract, trip-and-fall hazards may and frequently do continue to move naturally over time due to roots, water, freezing, pipes, and other natural or man-made causes. PSS is not responsible for movement or changes in the sidewalk and is not liable for any related claims, losses, damages, or liabilities pertaining thereto. It is the customer’s responsibility to provide proper access to the project area, and PSS assumes no liability for trip-and-fall hazards that cannot be identified or repaired due to parked vehicles or other obstacle preventing safe and practical access.

10. By signing below acceptance of proposal, I attest that I have read the above statements, understand them completely, and agree. I confirm that I am duly authorized to sign this agreement on behalf of the Customer. By my signature, I authorize PSS to complete the work detailed in this proposal in accordance with PSS’s schedule and pricing below and attached. Also, payment of PSS’s invoice(s) will confirm that I have inspected PSS’s work and that it was performed to my satisfaction.

11. Hazard Remedy Disclaimer. Pursuant to this agreement, PSS is utilizing commercially reasonable efforts to locate and remedy hazards within the scope of its engagement. PSS’s engagement, however, is not and shall not be interpreted as a warranty or guarantee that all hazards and potential hazards have been identified and remedied. Hazards can be difficult to locate and may be hidden in various ways; while PSS will attempt to locate all reasonably identifiable hazards, PSS cannot guarantee that it will locate all hazards. In addition, worksites can change on a daily basis (or more frequently), and PSS is not responsible for ongoing changes to worksites after it identifies and remedies hazards. By signing this agreement, Customer agrees and acknowledges that PSS cannot and does not claim to identify and remove all hazards from the worksite, and that Customer, and not PSS, holds responsibility for hazards on its property.



ACCEPTANCE OF PROPOSAL

FAX TO: (800) 734-8891

Or EMAIL TO: c.penland@precisionsafesidewalks.com

SCOPE of PROJECT:

Repair of trip and fall hazards in areas identified in PROPOSAL
NUMBER: PSS CPDW24-221-01

OPTION/COST:

P. O. NUMBER:

Date:

Name:

APPROVED BY:

Signature:

Title:

Phone:

Email:

NOTES:

Upon receipt of this signed acceptance, Precision Safe Sidewalks, LLC. will schedule the requested repairs. Every effort will be made to accommodate the Requested Start Date. Approved projects are subject to progress billing.

CITY OF HIGH POINT

AGENDA ITEM



TITLE: Consideration of an Additional Subscription for the Workday Enterprise Resource Planning (ERP) Project

FROM:
Bobby Fitzjohn
Financial Services Director

MEETING DATE:
April 17, 2025

PUBLIC HEARING:
No

ADVERTISED DATE/BY:
N/A

ATTACHMENTS:
1. Subscription Order Form

PURPOSE: The City Council is requested to approve the subscription of an additional module for the Workday Enterprise Resource Planning (ERP) project.

BACKGROUND: In June 2024, the City Council approved the procurement and implementation of the Workday ERP system to replace Infor/Lawson and several other systems. During the procurement process, the Strategic Sourcing Intake module was not included in the final subscription agreement prepared by Workday.

Workday Strategic Sourcing streamlines the procurement process, connecting supplier management, RFx, bids, contracts, and purchase orders. The Strategic Sourcing Intake module bridges the gap between the procurement function and the rest of the organization. It's a centralized portal that simplifies the intake process, reducing time-consuming manual processes and leading to a more efficient procurement experience.

The terms of this agreement match our existing Workday Main Subscription Agreement (MSA), ending June 29, 2034, for a total subscription amount of \$289,003 or \$31,518 per year.

BUDGET IMPACT: Funds are available in the FY 2024-2025 budget.

RECOMMENDED ACTION REQUESTED: City Council is requested to consider the subscription of an additional module in the amount of \$289,003 for the Workday ERP project and authorize the appropriate City Official(s) to execute all necessary documents.

ORDER FORM 00500264.0

Customer Name	City of High Point
Customer Address	211 S Hamilton, High Point, North Carolina, 27260, United States
Workday Entity	Workday, Inc. 6110 Stoneridge Mall Road Pleasanton, CA 94588
MSA Effective Date	June 28, 2024
Order Form Effective Date	The later of the dates of the parties' signatures below
Order Term	April 29, 2025 through June 29, 2034
Currency	USD
Underlying Order Form(s)	440341, and if applicable, any related renewal Order Form(s) then in effect
Total Subscription Fee	289,003

Payment Schedule Table

Payment #	Payment Due Date	Payment Amount
1	Due in accordance with the MSA, invoiced upon Order Form Effective Date	31,518
2	Due on First anniversary of the Order Term start date	31,518
3	Due on Second anniversary of the Order Term start date	31,518
4	Due on Third anniversary of the Order Term start date	31,518
5	Due on Fourth anniversary of the Order Term start date	31,518
6	Due on Fifth anniversary of the Order Term start date	31,518
7	Due on Sixth anniversary of the Order Term start date	31,518
8	Due on Seventh anniversary of the Order Term start date	31,518
9	Due on Eighth anniversary of the Order Term start date	31,518
10	Due on Ninth anniversary of the Order Term start date	5,341
	Total Payment Amount	289,003

For the avoidance of doubt, the Payment Schedule Table will be used for invoicing purposes.

Subscription Fees Table

Subscription Period	Date Range	Subscription Fee
1	April 29, 2025 through June 29, 2025	4,839
2	June 30, 2025 through June 29, 2026	29,131
3	June 30, 2026 through June 29, 2027	29,714
4	June 30, 2027 through June 29, 2028	30,308
5	June 30, 2028 through June 29, 2029	30,914
6	June 30, 2029 through June 29, 2030	31,533
7	June 30, 2030 through June 29, 2031	32,163
8	June 30, 2031 through June 29, 2032	32,806
9	June 30, 2032 through June 29, 2033	33,463
10	June 30, 2033 through June 29, 2034	34,132
	Total Subscription Fee	289,003

The Subscription Fees Table provides the Subscription Fees for each applicable Subscription Period. The Subscription Fee for Subscription Period 2 onwards includes a capped Innovation Index of 2.0% (as defined in the Underlying Order Form(s)). During the initial Order Term, any increases due to CPI (also defined in the Underlying Order Form(s)) are waived.

Subscription Rights Table

SKU	Service	Pricing Metric	Annual Subscription Rights
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SRCINT	Strategic Sourcing Intake	Flat Fee	Unlimited intake events
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Customer Contact Information

	Billing, In Care of <i>Responsible for payment processing and will receive invoicing and billing-related communications.</i>	Customer Support <i>Main point of contact for Workday Support and will receive initial login credentials</i>	Subscriptions Contact <i>Main point of contact for responding to and fulfilling the Growth and Expansion Obligations.</i>
Contact Name	Betzaida Hardin	Tom Tricot	Tom Tricot
Phone/Fax #	3368836005	+13368833250	+13368833250
Email	betzy.hardin@highpointnc.gov	tom.tricot@highpointnc.gov	tom.tricot@highpointnc.gov

The Total Subscription Fee is based on the maximum indicated in the Subscription Rights Table, and any use in excess of the maximums indicated will be subject to the terms in the Underlying Order Form(s), if applicable. Customer understands that the Base Subscription Fee for the Renewal Term of this Order Form is 34,132. These fees are incremental to the Base Subscription Fees in the associated Underlying Order Form(s).

This Order Form is only valid and binding when executed by both parties and is subject to the additional terms in the above-referenced MSA, the Underlying Order Form(s), or related renewal Order Form in effect, and any Addendums and Exhibits attached hereto. In the event of a conflict, the provisions of this Order Form take precedence over the MSA and its exhibits and attachments. The parties further agree to the terms in the following Additional Terms and Conditions Addendum(s): Strategic Sourcing, located at <https://www.workday.com/en-us/legal/contract-terms-and-conditions/index.html>. Capitalized terms not defined herein shall have the same meaning as the Underlying Order Forms and MSA. An active HCM/FIN subscription is required for use of the Service applications listed herein. All purchase order forms, tax exemption certificates and FST/VAT/business registration, supplier setup requests, and invoice inquiries shall be submitted to Accounts.Receivable@workday.com.

IN WITNESS WHEREOF, this Order Form is entered into as of the Order Form Effective Date.

City of High Point

Workday, Inc.

Signature

Signature

Name

Name

Title

Title

Date Signed

Date Signed

WORKDAY SERVICE SKU DESCRIPTIONS ADDENDUM

Customer may only use the Service SKUs subscribed to as indicated in the body of this Order Form.

Service	Description
Strategic Sourcing Intake	Streamline project requests to drive enterprise-wide alignment on a single sourcing platform. Features include templated intake requests; automated routing; bidirectional status updates; collaborative reporting; requirements gathering; and message center.